

# 2006 South Carolina Professional Employer Organization Continuing Professional Education Seminar

Monday, August 7, 2006

Presented by

**South Carolina Department of Consumer Affairs** 

www.scconsumer.gov

#### **South Carolina Department of Consumer Affairs**

#### PEO Continuing Education Seminar

August 7, 2006

South Carolina Bar Building 950 Taylor Street Columbia, South Carolina

#### Agenda

9:00 - 9:15 AM	Registration
9:15 - 9:30 AM	<b>Welcome</b> Brandolyn Thomas Pinkston Administrator - South Carolina Department of Consumer Affairs
9:30 - 10:20 AM	Workers Compensation Commission Issues Gary Thibault Executive Director - S.C. Workers' Compensation Commission
10:20 - 11:10 AM	Workers' Compensation and Professional Employer Organizations Lewis Lancaster Regulatory Services Manager - National Council on Compensation Insurance
11:10 - 11:25 AM	Break
11:25 - 12:15 PM	Internal Revenue Service Updates and New Programs for 2006 and 2007 Tom Sheaffer Tax Specialist - Internal Revenue Service
12:15 - 1:45 PM	Lunch (On Your Own)
1:45 - 2:35 PM	Outrage, Enforcement, Law PEOs, Business Ethics, and the Court of Public Opinion Kerim Fidel, Esquire General Counsel - Strategic Outsourcing, Inc.
2:35 - 3:25 PM	The Do's and Don'ts of South Carolina Withholding Tax Bonnie Register Revenue Supervisor - South Carolina Department of Revenue
	What is a Certificate of Compliance? Samantha McKay Problems Resolution Office Supervisor - South Carolina Department of Revenue
3:25 - 3:40 PM	Break
3:40 - 4:30 PM	<b>South Carolina PEO Laws and Regulations</b> <i>Elliott F. Elam, Jr., Esquire Consumer Advocate - South Carolina Department of Consumer Affairs</i>
	Hana P. Williamson Staff Attorney - South Carolina Department of Consumer Affairs
	Timmie Gibson Auditor - South Carolina Department of Consumer Affairs



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SPEAKERS' BIOGRAPHIES

#### Gary R. Thibault

Gary R. Thibault was appointed executive director of the South Carolina Workers' Compensation Commission in June 2005. He is responsible for the administration and operation of the Commission and serves at the pleasure of the seven Commissioners acting as the board of directors of the agency.

As executive director, Mr. Thibault oversees the work of the Commission's five functional departments: (1) Administration, (2) Claims & Mediation, (3) Information Services, (4) Insurance & Medical Services, and (5) Judicial. Each department is under the supervision of a director and is organized into one or more operational divisions.

Prior to being named to his present position, he was director of the Commission's Department of Insurance & Medical Services. In that capacity he developed a new hospital payment system based on diagnosis-related groups, as well as a new physician payment system based on the (then) Health Care Financing Administration's resource based relative value scale, providing a systematic and thorough method for setting prices and determining appropriate payment levels. Before joining the Commission in 1988, he served as vice president, administration at Colite Industries, West Columbia, South Carolina, and before that as executive director of the Three Rivers Health Systems Agency, Inc.

Mr. Thibault is a graduate of the University of South Carolina, where he obtained Master of Business Administration and Master of Public Administration degrees. He is also an alumnus of the Institute of Comparative Political & Economic Systems, Georgetown University, Washington, DC.

#### **Lewis Lancaster**

Lewis Lancaster has over 15 years insurance industry experience, including over twelve years experience with NCCI. During his tenure with NCCI, he determined eligibility for employers applying for coverage in the assigned risk market. He also worked as a trainer for the Customer Operations division for over seven years. Additionally, he was a project manager for over two years managing investment projects.

He is currently a Regulatory Services Manager in NCCI's Regulatory Assurance department. In this position, Lewis is responsible for preparing national and state item filings and providing technical support to regulators, carriers, employers and agents on NCCI manual rules.

Lewis Lancaster is a graduate of Florida State University with a Bachelor of Science degree in Economics and a minor in Computer Science. Lewis earned the Associate in Risk Management professional designation in 1999.

#### Kerim Fidel

Kerim Fidel has been General Counsel for Strategic Outsourcing, Inc. since 2000. Prior to that, he was General Counsel at another large PEO. Kerim received his law degree from University of Illinois.

#### Thomas (Tom) A. Sheaffer

**Personal:** Married 32 years to wife Terri. Have 2 children, Scott and Melissa. All of us happily live in the Upstate of South Carolina in Fountain Inn. We have lived in South Carolina for 23 years.

**School:** Graduate of the University of South Carolina with a B.S. in Management and Economics (dual majors.)

**Work History:** Currently with the IRS since 2001 as a Senior Tax Specialist. While with the IRS I have been responsible for building Partnerships and Coalitions with IRS Stakeholders. Most of this experience has been in the Wage and Investment Division, which serves taxpayers filing Form 1040 (W-2 recipients and Pensioners.) During this time I have:

- 1. Helped write the current Volunteer Tax Preparation Training Manual and contributed to the Online Training component of the manual (Link and Learn) at irs.gov,
- 2. Facilitated the creation of 3 EITC Coalitions in the Upstate of SC preparing over 2,000 tax returns for low income wage earners annually,
- 3. Served on the International Military Volunteer Return Preparation Team training military "volunteers" on in Korea and Japan,
- 4. Appeared on numerous TV and radio programs throughout the state each year explaining changes and "hot topics" in tax law.

Currently I am the Industry Liaison for South Carolina in the Small Business/Self Employed unit.

Prior to the IRS, I worked 25 years as a multi-unit supervisor for Shoney's largest franchise, TPI restaurants.

#### **Bonnie Register**

Bonnie Register is a Revenue Supervisor over the Withholding Section of the Processing and Document Management Services division at the South Carolina Department of Revenue. She has been with the agency for 9½ years and in her current position for 6½ years. In addition to the normal supervisory duties, she also teaches Withholding Workshops at the agency.

#### Samantha McKay

Samantha McKay is currently the Problems Resolution Office Supervisor with the South Carolina Department of Revenue. She has been employed with the agency for 18 years. The Problems Resolution Office is a staff of seven working to resolve various tax problems. Along with Certificate of Compliance they work to resolve returned checks, process federal data, and research miscellaneous tax issues.

Samantha is a graduate of Midlands Technical College and the University of South Carolina. She is married to Thurmond Williams and they have one child.



# 2006 South Carolina Professional Employer Organization Continuing Professional Education Seminar

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WORKERS' COMPENSATION COMMISSION UPDATE

GARY R. THIBAULT

# South Carolina Department of Consumer Affairs August 7, 2006

# An Overview of Workers' Compensation in South Carolina

Gary R. Thibault
South Carolina
Workers' Compensation Commission

# Six Basic Objectives of the Workers' Compensation System

- Provide sure, prompt, and reasonable income and medical benefits to work-related accident victims or income benefits to their dependents, regardless of fault
- Provide a single remedy and reduce court costs arising out of personal injury litigation
- Relieve public and private charities of financial demands incident to uncompensated occupational accidents

## Six Basic Objectives of the Workers' Compensation System

- Minimize payment of fees to lawyers and witnesses as well as time-consuming trials
- Encourage maximum employer interest in safety and rehabilitation through an appropriate experiencerating mechanism
- Promote frank study of the causes of accidents (rather than concealment of fault) in an effort to reduce preventable accidents

# South Carolina's Workers' Compensation Market 2003

Premium	<b>Self-Insured</b>	Funds

\$ 124,835,579

Estimated Premium Individual Self-Insured Employers 206,750,000

> Voluntary Market

428,827,590

> Assigned Risk Market

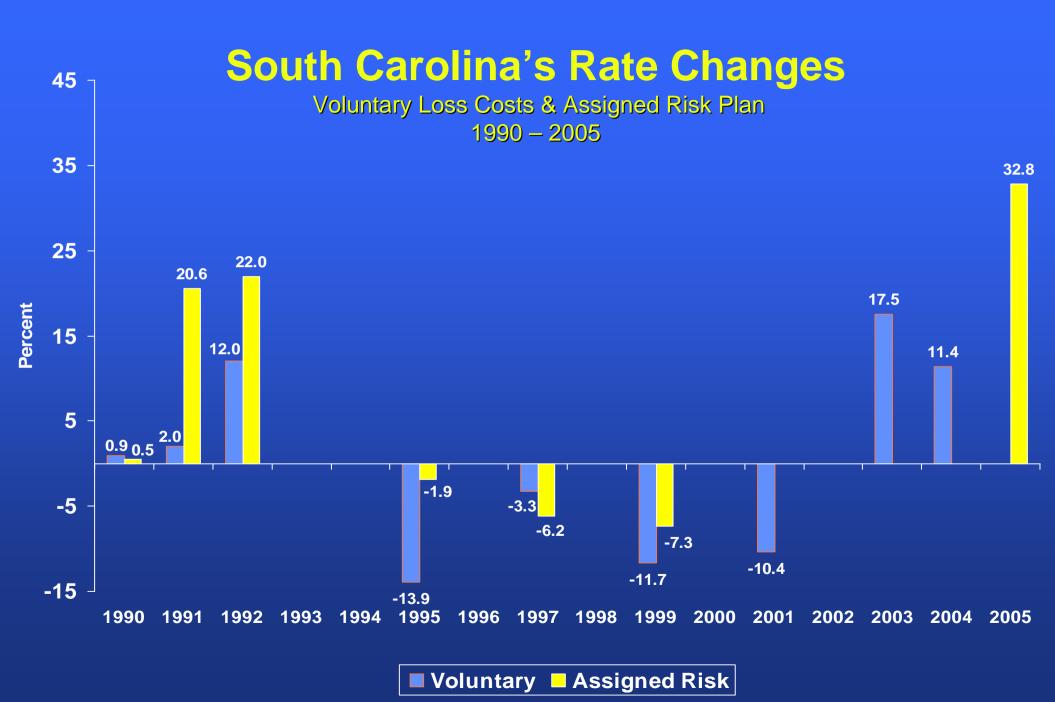
40,074,638

State Accident Fund

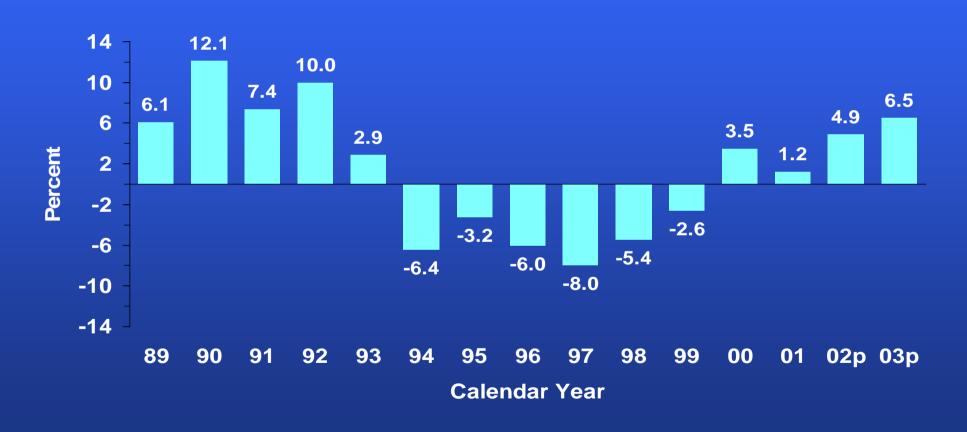
69,496,747

**Total** 

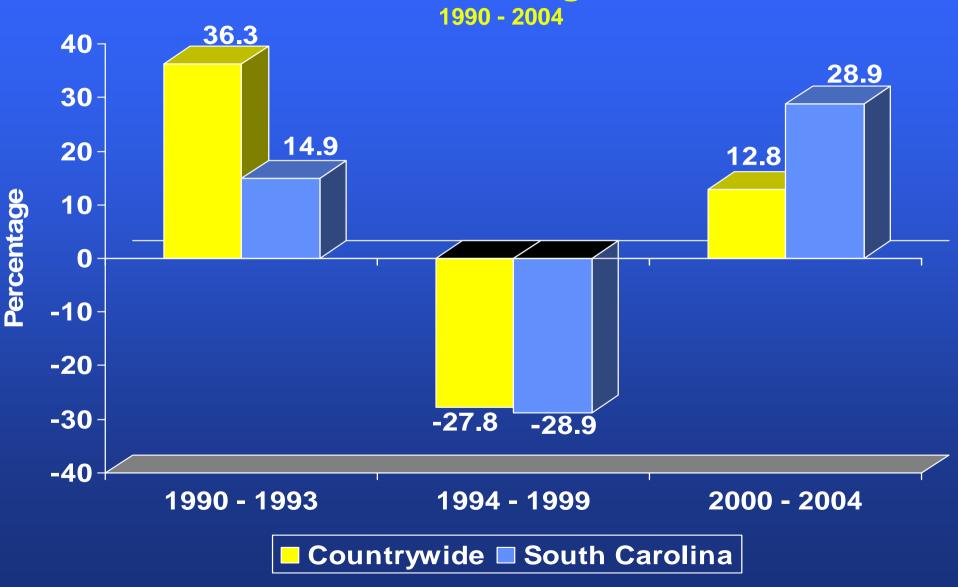
**\$ 869,984,554** 



## Average Approved Rate Changes Countrywide 1989 - 2003



## South Carolina & Countrywide Rate Changes



### 2005 Workers' Compensation Average Cost & Benefit Provisions

**Actuarial & Technical Solutions** 

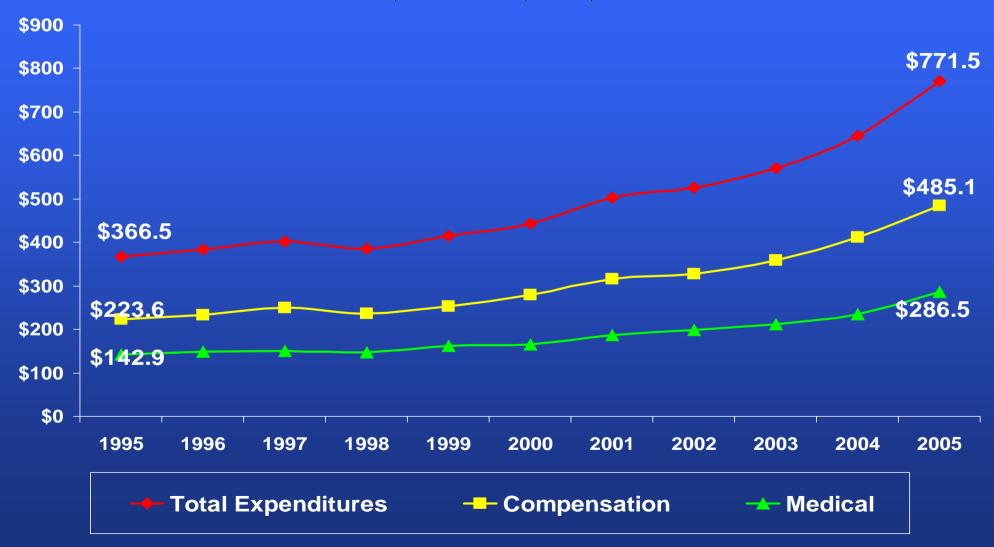
	Costs		Benefits	
	Index	Rank	Index	Rank
Arizona	.408	1	.896	16
Virgina	.534	3	1.10	35
North Carolina	.677	7	1.04	29
South Carolina	.692	8	.973	<b>22</b>
Georgia	.847	17	.806	6
Alabama	1.01	26	.778	4
Tennessee	1.12	34	.965	21
Florida	1.47	41	.767	3

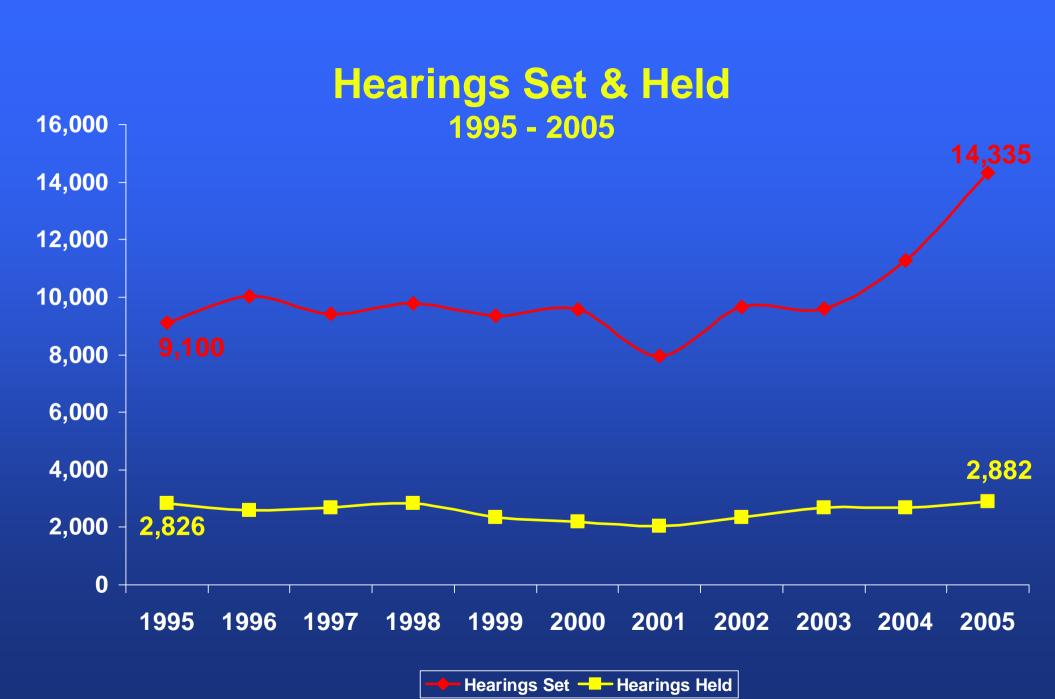
#### **Accidents Filed**



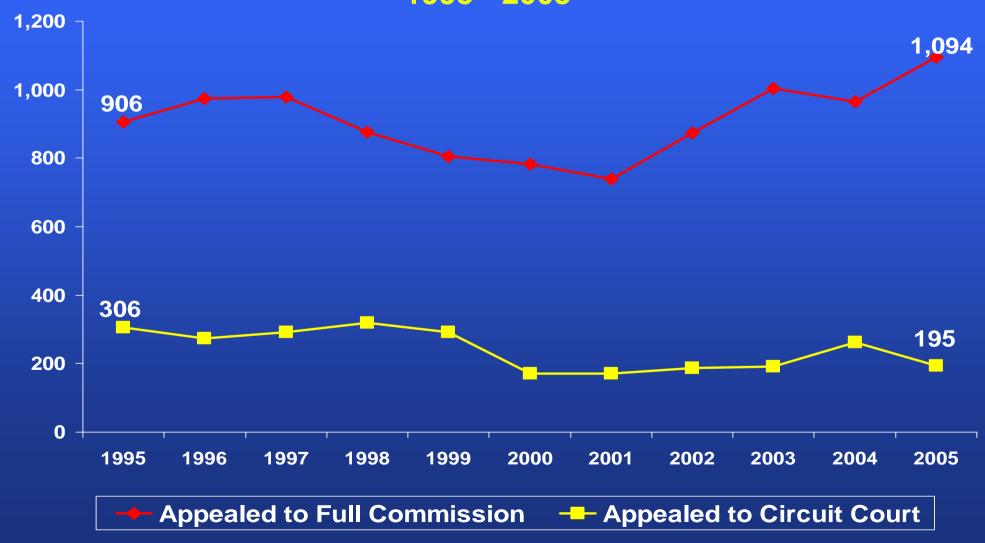
#### **Expenditures of Cases Closed**

(In Millions Except AWW)





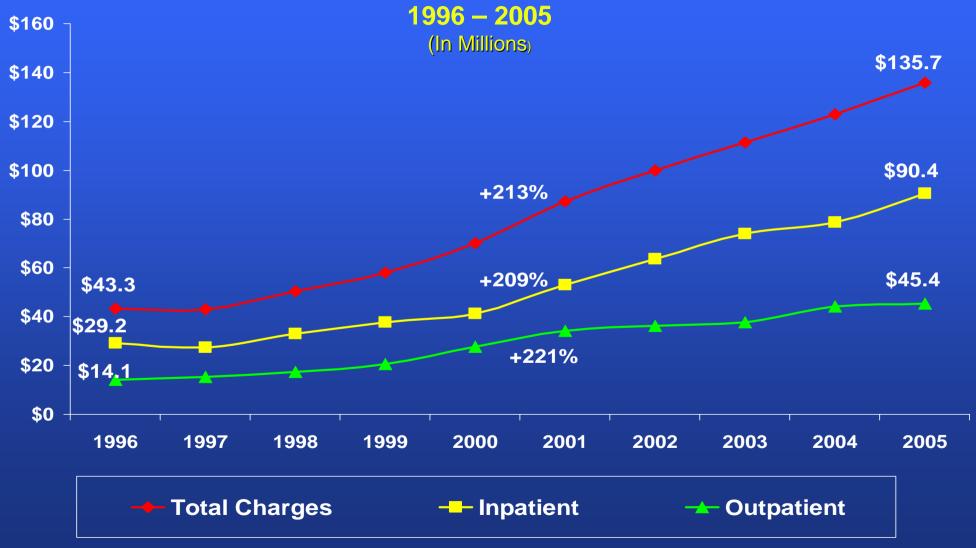
#### Decisions Appealed 1995 - 2005



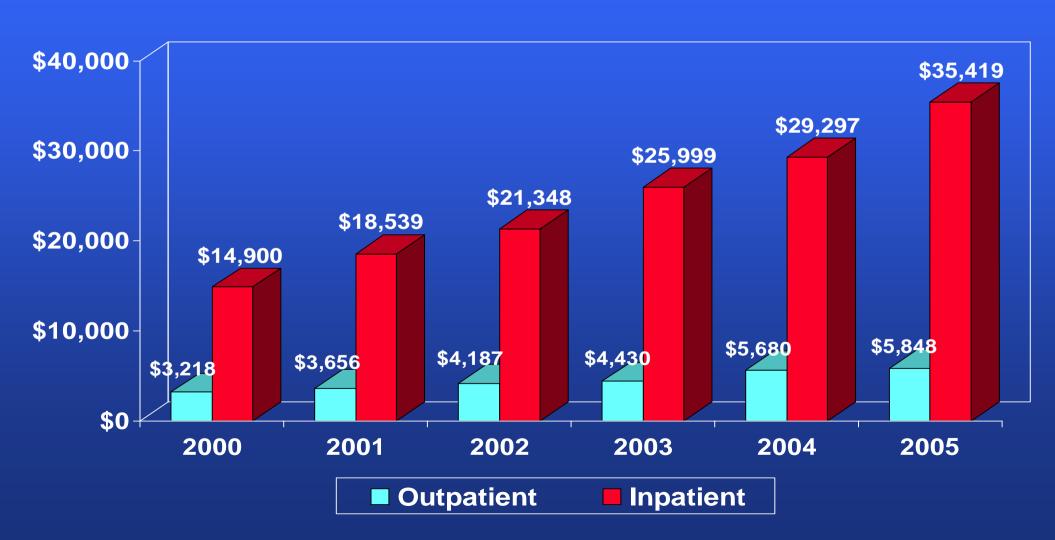
### Claims Activity 2004 - 2005

	Accidents Reported	87,441
>	Individual Reported Accidents	35,267
>	Hearings Set	14,335
<b>&gt;</b>	Hearings Held	2,882
	Common Law Settlements	9,834

## South Carolina Workers' Compensation Inpatient & Outpatient Charges



## Average Charge Per Case SC Workers' Compensation Inpatient & Outpatient



### Workers' Compensation Insurance

All South Carolina employers and employees, with certain exceptions, are presumed covered

Mandatory for state & local governments

Corporate officers may reject the Act

## Workers' Compensation Act Does Not Apply to

- Federal Employees
- Railroad & Railway Express Companies & Employees
- Agricultural Employees
- Casual Employees
- State & County Fair Associations
- Textile Hall Corporation
- Employers with less than four employees
- Licensed real estate sales persons

### Statutory Employment

If an owner or contractor subcontracts anything in their trade, business or occupation, they are liable for injuries to workers of uninsured subcontractors.

### Initiating a Claim

Employee gives timely notice of injury

Employer files First Report of Injury, Form 12-A, with the Commission

#### Statute of Limitations

- Claims must be filed within 2 years
- Notice of accident must be given within 90 days
- Change of condition must be filed within 1 year

### Benefits

- Medical
- Wage
- Disability

#### **Medical Benefits**

Employee is entitled to medical benefits until maximum medical improvement is reached

Employer may designate treating provider

Provided in lifetime cases

#### Medical Records

- Providers are required to submit records to substantiate charges & medical necessity.
- Copies of records provided to employers, payers, or the Commission for above reasons may not be billed.
- Copies to replace prior requests or for other reasons may be charged as follows:
  - \$15 clerical fee, .65c per page first 30, .50c per page over 30, plus sales tax and postage costs

#### Medical Records

by a health care facility or a health care provider pertaining directly to a workers' compensation claim must be provided to the insurance carrier, the employer, the employee, their attorneys, or the Commission within 14 days of the request.

### **Employer Not Required to Report**

- Injuries requiring less than \$500 in medicals
- Medicals are paid by the employer
- Not more than one lost work day
- No permanency

# Reporting to Employer's Representative

- If medicals exceed \$500
- If employer elects not to pay medicals
- Denied by employer in whole or part
- More than one lost work day

### Reporting to the Commission

- Denied by employer or representative
- Medicals exceed \$2,500
- Compensable lost time
- Permanency

## www.wcc.sc.gov



# 2006 South Carolina Professional Employer Organization Continuing Professional Education Seminar

Monday, August 7, 2006

Workers' Compensation and Professional Employer Organizations

LEWIS LANCASTER



# Workers Compensation and Professional Employer Organizations (PEO)

August 7, 2006 Columbia, South Carolina

Lewis Lancaster

## **Agenda**

- What is NCCI?
- Historical Background
- Policy Types
- Industry Activity
- NCCI Rules and Standards
- Issues
- ncci.com





### **NCCI- What We Are**

- ➤ Nation's largest information company serving the workers' compensation community
- A rating, statistical and data management organization providing services on behalf of state insurance departments, insurance companies, employers, agents and other stakeholders
- > We are funded primarily by our affiliated insurance carriers, not by employers



### NCCI - What We Do

- Collect and analyze data
- Develop rate and advisory loss cost filings
- Maintain the workers' compensation infrastructure of classifications, rules, plans, and forms
- Analyze proposed and enacted legislation
- Produce individual employer experience ratings
- Provide residual market management



# What is a Professional Employer Organization (PEO)?

- An entity or group of entities that provides workers to its client(s) through a PEO Arrangement for a fee pursuant to an agreement, written or otherwise
- Without limitation a PEO may also be referred to as a labor contractor, employee leasing company, lessor or other similarly administered arrangement



## What is a PEO Arrangement?

- PEO Arrangement involves one entity obtaining or leasing any or all of its workers from another entity under contract or agreement, written or otherwise
- Include, but are not limited to:
  - Full-Service PEO Arrangements
  - Arrangement that involves the allocation of employment responsibilities among two or more entities
  - PEO contractually agrees to perform specified employer responsibilities with regard to leased workers



## **Historical Background**

- Increase in use of PEO Arrangements in the 1980s and 1990s
- National Association of Insurance Commissioners (NAIC) Model Employee Leasing Regulation in 1991
- 2002 report by the International Association of Industrial Accident Boards (IAIABC) and the NAIC



### **PEO Industry Activity**

- NAIC PEO Model Law Working Group
  - Developing new/revised Model Regulation
  - Policy issuance
    - Master Policy
    - Multiple Coordinated Policy
  - Current Challenges

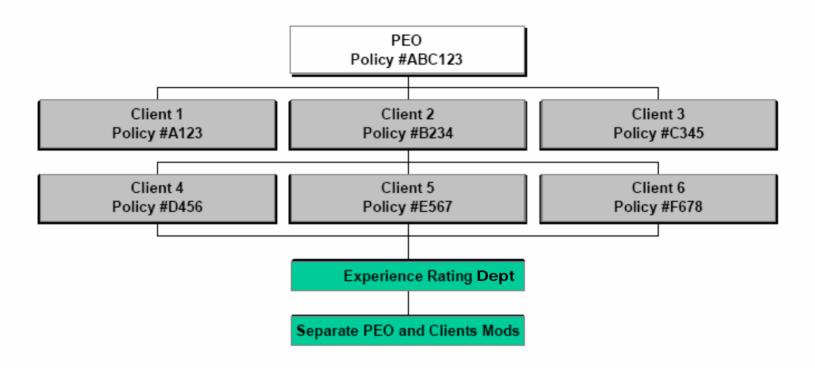


### NCCI Rules and Standards for PEO's

- Item B-1276 Employee Leasing Arrangements
- Item RM-W-8027 Rule 4-B-Professional Employer Organization (PEO) Arrangements
  - Residual Market Only

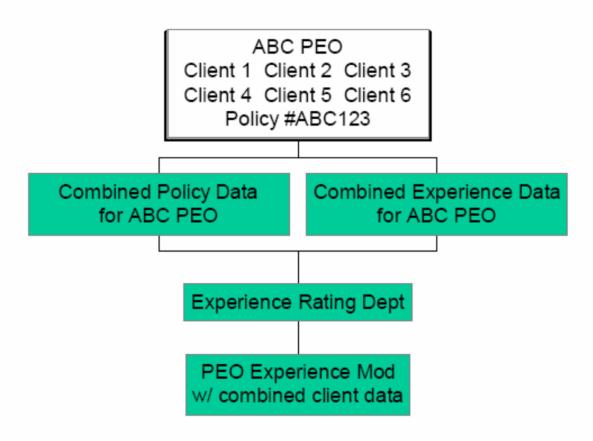


### Multiple Coordinated Policy (MCP)





### **Master Policy**



### **PEO General Issues**

 Splitting a PEO's clients between the voluntary market and residual market



### **PEO General Issues**

Clarify status of Administrative Service
 Organizations (ASO), Human Resource Outsourcing
 (HRO), and others

### **PEO General Issues**

 Use of the Alternate Employer Endorsement (WC 00 03 01 A)



# PEO Experience Rating/Data Reporting Issues

 Former PEO client obtaining coverage without separated leasing experience



# PEO Experience Rating/Data Reporting Issues

 Application of Experience Rating Modification when client leaves a PEO Arrangement



### **PEO Assigned Risk Issues**

 Assignment of all of a PEO's clients to the same carrier

## **PEO Assigned Risk Issues**

Impact on client policies when PEO's MCP policy cancels



## **PEO Assigned Risk Issues**

Obtaining necessary information to properly review applications for PEO Arrangements



## **Experience Rating**

- While a Client is Included in a PEO Arrangement
  - Master Policy
  - MCP
- Upon Termination of a Client's PEO Arrangement
  - Master Policy
  - MCP



# Experience Rating - For a PEO Arrangement - Master Policy

### Client PEO

- For master policies covering the client's leased employees, the PEO's experience rating modifications apply.
- For policies covering the client's non-leased employees, separate experience rating modifications apply, subject to premium eligibility requirements. These modifications will include all the client's experience, if any, prior to the leasing arrangement.
- If the client does not qualify for experience rating based on its prior experience, a unity (1.00) factor applies to:
  - The policy covering the client's non-leased employees
  - Subsequent policies, until the client is eligible for an experience rating modification

- The PEO's experience rating modifications apply to the master policies as well as any other policy of the PEO.
- If the PEO does not qualify for experience rating, a unity (1.00) factor applies to:
  - The master policy and any other of the PEO's policies
  - Subsequent policies, until the PEO is eligible for an experience rating modification



# Experience Rating - For a PEO Arrangement - MCP Basis

	Client	PEO
1.	The client's experience rating modifications apply to:	The PEO's experience rating modifications apply to the policies covering the PEO's direct employees.
	<ul> <li>The client's policy under the MCP</li> <li>Any other policies covering the client's non-leased employees.</li> </ul>	If a PEO <b>does not</b> qualify for experience rating, a unity (1.00) factor applies to:
		<ul> <li>All of the PEO's policies</li> </ul>
	These modifications will include the client's experience prior to the leasing arrangement, if any.	<ul> <li>Subsequent policies, until the client is eligible for an experience rating modification.</li> </ul>
2.	Subsequent experience rating modifications will include the client's experience for leased and non-leased employees developed during the leasing arrangement, and apply as detailed in 1. above.	
3.	If the client <b>does not</b> qualify for experience rating, a unity (1.00) factor applies to:	
	The client's policy under the MCP	
	<ul> <li>Any other policies covering the client's non- leased employees</li> </ul>	
	Subsequent policies, until the client is eligible for an experience rating modification	

# Experience Rating – Termination of a PEO Arrangement – Master Policy

### If insurer able to furnish data

	Client	PEO			
1.	The rating organization will calculate the client's experience rating modification using the data reported on the NC2745 Form. This modification will include experience for the client's leased and non-leased (if any) employees during the experience period.	The rating organization will revise the PEO's experience rating modification to remove the former client's data as reported on the NC2745 Form.			
	Note: The PEO's experience rating modification applies to the client's new policy until the rating organization calculates the client's own experience-rating modification.				
2.	The client's new experience rating modification will apply to the client's policy retroactive to the inception of the policy.				
3.	If the client isn't eligible for experience rating based on the client's experience for leased and non-leased employees during the experience period, a unity (1.00) factor will apply to the client's policy until the client is eligible for an experience rating modification.				

### **NC 2745 Form**

- Workers Compensation Experience Rating for Former Clients of Labor Contractors
- Purpose of Form
  - Obtain PEO and Client Information
  - Payroll
  - Losses
  - Determine eligibility
- Submitted to NCCI by the carrier that provided coverage for the year being reported



# Experience Rating – Termination of a PEO Arrangement – Master Policy

### If insurer unable to furnish data

	Client	PEO			
1.	Then an experience rating modification is calculated for the client using experience developed:	The client's experience remains in the PEO's experience rating modification.			
	<ul> <li>Prior to the employee leasing arrangement</li> <li>From policies covering non-leased employees</li> </ul>				
2.	If an experience rating modification cannot be developed, the PEO's experience rating modification applies to the client's policy until the client is eligible for its own experience rating modification. However, the PEO's experience rating modification cannot apply for more than three years.				
3.	After three years, a unity (1.00) factor will apply to a client not eligible for experience rating.				

# Experience Rating – Termination of a PEO Arrangement – MCP Basis

 Established NCCI Manual rules apply to develop an experience rating modification for the client when it leaves a PEO Arrangement covered on a multiple coordinated policy basis.



### **Classification Procedures**

- Employee Leasing, Labor Contractors and Temporary Labor Services
  - 1. Workers assigned to clients must be classified the same as direct employees of the client performing the same or similar duties.
  - 2. If the client has no direct employees performing the same or similar duties, leased employees are classified as if they were direct employees of the client entity.

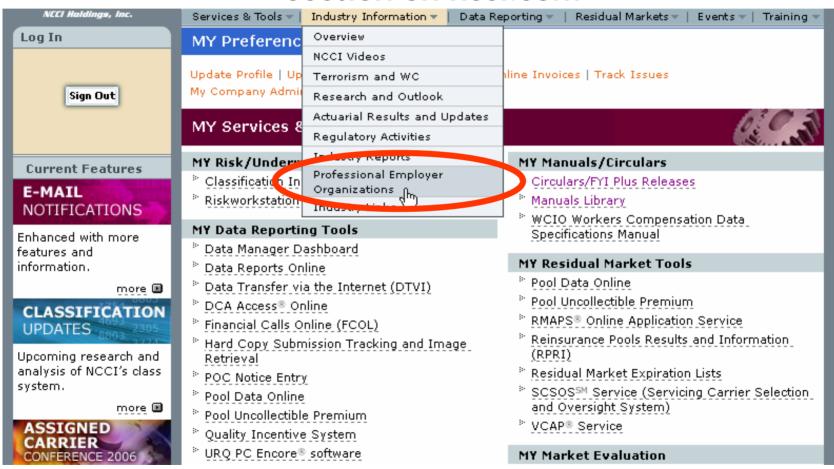
### Example

Code 8017 is applicable to the leased worker assigned as a cashier.

Code 7380 is applicable to the leased worker assigned as a delivery truck driver

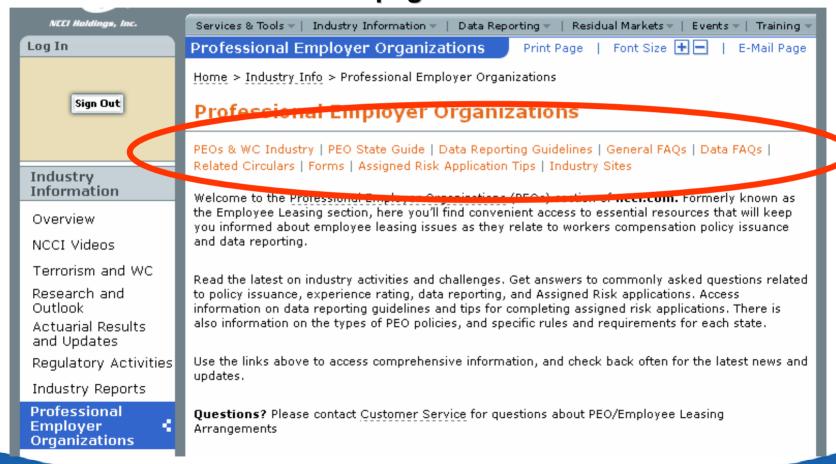


# Access the PEO pages from the Industry Information section on ncci.com





Links to each information category are found after the main header on each page in the site.





# PEO and the WC Industry contains discussion papers on industry trends and challenges.

### PEOs and the WC Industry

PEOs & WC Industry | PEO State Guide | Data Reporting Guidelines | General FAQs | Data FAQs | Polated Circulars | Forms | Assigned Risk Application Tips | Industry Sites

#### **Discussion Papers**

#### Creating Workable Standards for PEOs

By Mona Carter, NCCI National Policy Executive

Over the past decade, more and more small and medium-sized businesses have retained Professional Employee Organizations (PEOs) to take charge of traditional personnel functions—running benefits administration, payroll, risk management and other employment-related services. This article examines the issues driving discussions that will attempt to clarify the role and responsibilities of PEOs—particularly with regard to workers compensation insurance.

#### Policy Models for PEO/Employee Leasing Arrangements

The type of policy issued depends on the statutes, regulations or manual rules of each state. In some states there are no specific rules allowing the insurer or common law to determine the type of policy that is issued. There are three common types of PEO/Employee Leasing policies in use today. This discussion paper provides a definition and visual display of each policy type.



# PEO State Guide shows policy issuance and reporting requirements at the state level.

### Industry Information

Overview

NCCI Videos

Terrorism and WC

Research and

Actuarial Results and Updates

Regulatory Activities

Industry Reports

Professional Employer Organizations

Industry Links

## EMPLOYEE LEASING ARRANGEMENTS<sup>1</sup> POLICY, REPORTING, AND RATING REQUIREMENTS AS OF JANUARY 1, 2006

STATE	SOUTH CAROLINA		
NCCI Filing(s)	Item RM-W-8027 (Circular Plan 2005-10)		
Policy Requirements (voluntary market)	Insurer determines the "employer" for purposes of policy issuance. Client may secure coverage for leased workers through a policy in its name. The employee leasing company and its client(s) may secure coverage through an MCP (multiple coordinated policy) or through a master policy. <sup>3</sup>		
Policy Requirements (residual market)	The employee leasing company and its client(s) obtaining coverage for leased workers must secure coverage on an MCP basis.		
Policy Reporting Requirement (voluntary and residual markets)	The one-digit Employee Leasing Policy Type Code must be reported on the Header Record (Record Type 01). Refer to Part Three—Policy Information Page of <i>Workers Compensation Policy Data Reporting Manual</i> for details.		



### Data reporting guidelines are provided for each PEO policy model

Pol	icy.	Key	Data	a El	lem	ents:
-----	------	-----	------	------	-----	-------

Header Record (Record Type Code 01)

Policy Type ID Code -Plan Indicator:

1-Voluntary Policy or

2-Normal Assigned Risk Policy

Employee Leasing Policy Type Code: 2—

Employee Leasing Policy (Master Policy)— Employee Leasing Company and Client

Companies

Name Record (Record Type Code 02) — Primary Name

**Insured Name:** 

PEO Name (Primary Name)

Professional Employer Organization or

Client Company Code:

P—Professional Employer Organization Company

Name

Federal Employer Identification Number:

PEO FEIN (Primary FEIN)

Name Link Identifier:

001

Continuation Sequence Number:

001

Name Link Counter Identifier:

00 (For Up to 999 Names)



### General FAQs provide answers to common PEO questions

### PEO Frequently Asked Questions

PEOs & WC Industry | PEO State Guide | Data Reporting Guidelines | General FAQs | Data FAQs | Related Circulars | Forms | Assigned Risk Application Tips | Industry St.

### Click on the questions below for details

Q1: What is a Professional Employer Organization (PEO)?

Q2: What is a client?

Q3: What is a leased worker?

Q4: What is a direct worker?

Q5: What is a PEO arrangement?

Q6: How is workers compensation insurance coverage written for a PEO and its leased workers?

Q7: What is a temporary services arrangement?

Q8: What is the difference between a temporary services arrangement and a PEO arrangement?



### Data Reporting FAQs provide answers to questions about PEO policy and unit statistical data reporting.

### PEO Data Reporting FAQs

PEOs & WC Industry | PEO State Guide | Data Reporting Guidelines | General FA s | Data FAOs Related Circulars | Forms | Assigned Risk Application Tips | Industry Sites



Click on the categories below for details.

- Policy Data Reporting FAQs
- Unit Statistical Data Reporting FAOs

### Policy Data Reporting FAQs

#### Click on the guestions below for details

Q1: How do I indicate a policy is a PEO/Employee Leasing Policy?

Q2: What are the differences between PEO/Employee Leasing Policy Type Codes 2, 3, and 4?

Q3: What are the reporting guidelines for PEO/Employee Leasing Policies?

Q4: Am I required to report the name of each Client Company covered on a PEO/Employee Leasing Policy?



### Links to PEO-related circulars in one convenient location.

### Related Circulars

Peos & WC India try | PEO State Guide | Data Reporting Guidelines | General FAQs | Data FAQs | Related Circulars | orms | Assigned Risk Application Tips | Industry Sites

= User ID and Password Required

Circular ■ GA-2006-01: Georgia--Item 01-GA-2006--Professional Employer Organization (PEO) Arrangements GA-2006-01 2/15/2006

Circular ■ PLAN-2005-10: Item RM-W-8027—Rule 4-B—Professional Employer Organization (PEO) Arrangements

Circular 🗎 POLS-2005-06: New Professional Employer Organization/Client Code Field



Links to National and State Employee Leasing forms and instructions, as well as Assigned Risk specific forms.





#### PEO Web Section at ncci.com

#### Helpful information for completing Assigned Risk PEO applications.

#### Tips for Completing Assigned Risk Professional Employer Organization (PEO) Arrangement Applications

PEOs & WC Industry | PEO State Galde | Data Reporting Guidelines | General FAQs | Data FAQs | Related Circulars | Forms | Assigned Risk Application Tips | Industry Sites

The following are situations/items that, if not completed or provided, may delay binder issuance to eligible employers:

- Appropriate supplemental PEO applications.
- Copy of PEO registration and/or license.
- Signed copy of the PEO contract for each client obtaining workers compensation and employers liability insurance.
- Proper submission of the initial or deposit premium. Refer to NCCI's Workers Compensation
   Insurance Plan State Instruction Pages for state-specific rules.
- Correct corporate officer titles, ownership percentage, class codes, and duties, even if the corporate officer is being excluded from coverage.
- Complete physical location, nature of business, class code, and payroll for the leased workers.
- Applications that are not signed by the executive officer, partners, LLC member, owner, or person authorized to legally bind coverage.
- Only states that have approved the same PEO rules can be combined on the same application.



#### PEO Web Section at ncci.com

#### Links to related sites that provide supplemental information.

#### **Industry Sites**

PEOs & WC Industry | PEO State Guide | Data Reporting Caldelines | General FAQs | Data FAQs | Related Circulars | Forms | Assigned Risk Application Tips | Industry Sites

Industry related sites providing information on Professional Employer Organizations (PEO) and workers compensation.

- NAIC http://www.naic.org/
- NAIC State Insurance Department web sites: http://www.naic.org/state\_contacts/sid\_websites.htm
- The Workers Compensation service center http://workerscompensation.com/
- National Association of Professional Employers Organizations: http://www.napeo.org/
- International Association of Industrial Accident Boards and Commissions: http://www.iaiabc.org/



#### PEO Web Section at ncci.com

#### What's Ahead?

- Phase II of PEO Web section redesign scheduled for 2006
- PEO State Chart—existing content will be updated, and new information added
- Links from individual state pages to supplemental information, e.g. Status of Item Filings Circular for pending filings in the state



#### Questions...





# 2006 South Carolina Professional Employer Organization Continuing Professional Education Seminar

Monday, August 7, 2006

INTERNAL REVENUE SERVICE UPDATES
AND NEW PROGRAMS FOR 2006 AND 2007

TOM SHEAFFER

# Internal Revenue Service Updates and New Programs for 2006 and 2007

Tom Sheaffer

Thomas.a.sheaffer@irs.gov

803-253-3031



### **Employers' Annual Federal Tax Program**

# New Form 944 FILE JUST ONE, CONSIDER IT DONE!

**Program Overview** 

Internal Revenue Service
Office of Taxpayer Burden Reduction



# Office of Taxpayer Burden Reduction (TBR)

 Recognizing the need to address burden placed on Taxpayers, the Office of Taxpayer Burden Reduction was created in 2002.

 Since 2002, TBR has worked to eliminate over 200 million hours of taxpayer burden through a number of initiatives.



# <u>Annual</u> Filing Program – Form 944

#### **Purpose:**

To reduce burden on the smallest of small business taxpayers by establishing new rules and processes that allows certain employers to file their Employment Tax (ET) returns annually, as well as pay the ET due with their return.



### History of Prior "Form 941 Annualization" Efforts

 This Program originates from work with the Redleaf National Institute.

 Annualization of Form 941 has been studied numerous times in the past.



## Program Implementation Timeline

 Project team work began November 2003.

Program implementation: Jan. 1, 2006.
 First return due: Jan. 31, 2007.



### **Annual Filing Eligibility**

- Eligible Employers: Those whose total annual ET liability is \$1,000 or less.
- Mail Notification by IRS: Eligible small employers will be sent written notification that they are to file Form 944. Letters will go out around the 1<sup>st</sup> of February to newly eligible Form 944 filers.
- Other Qualifiers: New employers can self-identify as Form 944 eligible when applying for their EIN, provided they expect to have a tax liability of \$1000 or less (Approx. \$4,000 or less in annual wages) for the year.



### **Annual Filing Requirements**

- Identified employers must file Form 944, Employer's Annual Federal Tax Return by 1/31 each year for the preceding year's tax liability. Form 944 filers will not file any Forms 941 for that calendar year.
- •Form 944 filers can pay their Annual Employment Tax by 1/31 of each year, unless they are required to make deposits.



#### **Attention:**

DO NOT file Form 944, Employer's ANNUAL Federal Tax Return, unless the IRS has sent you notice telling you to file it. DO NOT FILE FORM 944 BEFORE JANUARY 2007.

Most employers must file Form 941, Employer's QUARTERLY Federal Tax Return.

If you think you qualify to file Form 944, call the IRS at 1-800-829-0115.



### **Deposit Requirements**

• Important Advisory: If the employer's business grows during the year and the total tax liability is \$2,500 or more, the employer must make Federal Tax Deposits (FTD) in accordance with the deposit rules to avoid any failure to deposit penalties. The employer will still file the Form 944 for the year.



### Deposit Requirements (Cont'd)

**Tax Liability** 

\$2500 or more per quarter

Total annual tax liability is less than \$2500	No Federal Tax Deposits are required to be made and the total amount can be paid with the return.
Total annual tax liability is \$2500 or more for year but less than \$2500 for a quarter	Taxpayer can make a deposit for any quarter where the ET liability is less than \$2500 as follows:  Jan - Mar: FTD due 4/30/0X  Apr - Jun: FTD due 7/31/0X  Jul - Sept: FTD due 10/31/0X  Oct - Dec: FTD or TP can pay with the return by 1/31/0Y

**Deposit Requirement** 

Taxpayer must deposit per the

daily FTD requirements

current monthly, semi-weekly or

11

### Deposit Requirements (Cont'd)

- A special provision is made for Form 944 filers who are changed to Form 941 in a subsequent year.
- These filers will be considered to have timely deposited their January ET, provided they deposit the total amount for January and February by March 15<sup>th</sup>. No FTD penalty will be assessed for any amount accrued for the month of January 2007.



# Special Circumstances – "Opt Out" Situations

- Form 944 designated employers who believe their businesses will grow to more than \$1,000 in total ET for the calendar year should contact the IRS no later than April 1st to be re-established as a Form 941 quarterly filer for the current year.
- Taxpayers who wish to electronically file Forms 941 quarterly should also contact the IRS by April 1<sup>st</sup> of the calendar year to be returned to a Form 941 filing requirement.

NOTE: Work is underway to provide a Form 944 e-file option as well.



# **Events Making An Employer Ineligible For Annual Filing in a Subsequent Year**

 Employer exceeds threshold amount of \$1,000 ET liability for the year

Note: Employer will be sent a notice advising them that they have been returned to a Form 941 quarterly filing.



# Benefits of the Form 944 Annual Filing Program

- Employers can file a single return rather than up to four per year.
- In total, this will save small employers millions of hours in return preparation.
- Most small employers can make a single payment with their return unless they are required to make deposits (for example their business grows during the year).



### **Project Contact**

- Project Email Address: <u>sbse.form.944.program@irs.gov</u>
- With an implementation date of January 2006, the new Form 944 is available on IRS.gov at: <a href="http://www.irs.gov/pub/irs-pdf/f944.pdf">http://www.irs.gov/pub/irs-pdf/f944.pdf</a>
- News release IR-2006-2 is available at: <a href="http://www.irs.gov/irs/article/0,,id=152458,00.html">http://www.irs.gov/irs/article/0,,id=152458,00.html</a>



### IRS TAXPAYER BURDEN REDUCTION INITIATIVE

The New Form 940 for 2006: "Plain & Simple"



### **Project Purpose**

To reduce taxpayer burden and increase voluntary compliance by redesigning Form 940 and reengineering the processing.



### History of Form 940 Redesign

- Began May 2004
- Led by office of Taxpayer Burden Reduction (TBR)
- IRS team of experts
  - Input from internal & external stakeholders
  - Partnered with DOL, NASWA & Treasury
- Plain language document



### History of Form 940 Redesign

- Developed objective
- Defined scope of project
  - Redesign 940, 940EZ, 940 PR
  - Simplify instructions
  - Ensure optical scanning
- Line-by-line review "who uses data?"
- Reviewed internal processing
- Began redesign



### The new Form 940 for 2006 — "Plain & Simple"

- Combined Forms 940 & 940EZ
  - No more need to determine which to use
  - All advantages of 940EZ retained
  - Reduced burden for over one million current "long form" filers
- Set up in logical sequence from <u>taxpayer's</u> point of view
  - Administrative-type questions first
  - Most commonly answered questions next
  - Adjustments and more complex issues follow
  - Fill out only lines that apply; skip those that don't



### The new Form 940 for 2006 – "Plain & Simple"

- Information organized into 8 segments
  - Taxpayers can complete one segment at a time
  - Breaks major task into smaller ones
- Large X at place for signature
  - Reduces chance of omission
- Instructions on form every line explained
  - Form and instructions guide you through math calculations

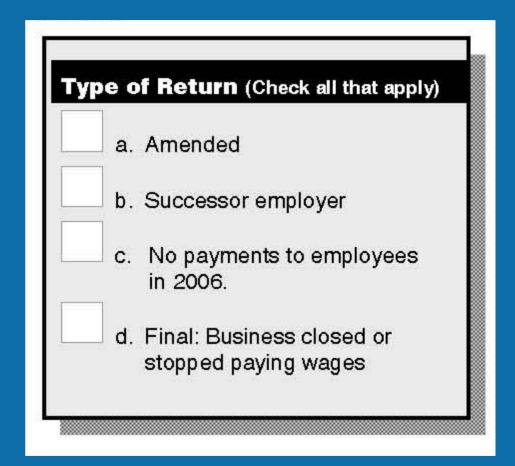


### The new Form 940 for 2006 – "Plain & Simple"

E.	molover identification number (EIN)	Type of Return (Check all that app
	mme (not your trade name)	a. Amended
	17	b. Successor employer
Tr	ede name (# ary) VISION DYATT	c. No payments to employees
A	ddress	in 2006.
	Number 10/26/2005 1:45 PM Sufe or room number	d. Final: Business closed or stopped paying wages
		stopped paying wages
	City State ZIP code	
	ad the separate instructions before you fill out this form. Please type or print within the boxes.	
	art 1: Tell us about your return. If any line does NOT apply, leave it blank. If you were required to pay your state unemployment tax in	
	ii you were required to pay your state unemproyment tax in	
	1a. One state only, write the state abbreviation1a	
	- OR -  1b. More than one state (You are a multi-state employer)	1b Check here. Fill out Schedule
,	If you paid wages in [Name of State], a state that is subject to CREDIT REDUCTION	2 Check here. Fill out Schedule
-	a you had neges in [name of date), a state that is subject to origin in about in	(Form 940), Part 2.
Pa	art 2: Determine your FUTA wages for 2006. If any line does NOT apply, leave it blank.	
3.	Total payments to all employees 3	
	Payments exempt from FUTA tax 4	
*		
	Check all that apply: 4a Fringe benefits 4c Retirement/Pension 4e Other	
	4b Group term life insurance 4d Dependent care	
5.	Total of payments made to each employee in excess of \$7,000 5	
6.	Subtotal (line 4 + line 5 = line 6)	
7.	Total taxable FUTA wages (line 3 – line 6 – line 7)	
8.	FUTA tax before adjustments (line 7 x .008 = line 8).	
P	art 3: Determine your adjustments. If any line does NOT apply, leave it blank.	
	If ALL of the FUTA wages you paid were excluded from state unemployment tax	
	(line 7 x .054 – line 9) Then go to line 12.	
10.	If SOME of the FUTA wages you paid were excluded from state unemployment tax, OR you paid ANY state unemployment tax late (after the due date for filing Form 940), fill out the worksheet	
	in the instructions. Enter the amount from line 7 of the worksheet onto line 10.	
11.	If credit reduction applies, enter the amount from line 3 of Schedule A (Form 940)	
Pa	art 4: Determine your FUTA tax for 2006. If any line does NOT apply, leave it blank.	
12.	Total FUTA tax after adjustments (lines 8 + 9 + 10 + 11 - line 12)	
	FUTA tax deposited for the year, including any payment applied from a prior year	
	Balance due (line 12 - line 13 - line 14)	
	<ul> <li>If line 14 is more than \$500, you must deposit your tax.</li> <li>If line 14 is \$500 or less and you pay by check, make your check payable to the United States</li> </ul>	
	Treasury and write your EIN, Form 940, and 2006 on the check.	
15	Overpayment (If line 13 is more than line 12, enter the difference on line 15 and check a box below.) 15	
10.		
	Check one:  You MUST fill out both pages of this form and SIGN it.	Apply overpayment to next return.  Send a refund.
	▼ 100 MO31 IIII Out both pages of this form and Sign it.	Send a refund. Nex

Name (not your trade	name)	Employ	yer identification n	umber (EIN)
Part 5: Report your	FUTA tax liability by quarter only if line 12 i	s more than \$500. If	not, go to Part 6	
16. Report the amount of quarter, leave the lin	of your FUTA tax liability for each quarter; do NOT e blank.	enter the amount you de	eposited. If you had	no liability for a
16a. 1 <sup>st</sup> quarter	(January 1 – March 31)	16a		
16b. 2 <sup>nd</sup> quarter	(April 1 – June 30)	16b		
16c. 3 <sup>rd</sup> quarter	(July 1 – September 30)	160		
16d. 4th quarter	(October 1 – December 31)	16d		
17. Total tax liability fo	r the year (lines 16a + 16b + 16c + 16d - line 17).	17		Total must equal lin
	digit Personal Identification Number (PIN) to use when	talking to IRS		
Part 7: Sign here  You MUST fill out both Under penalties of perjut knowledge and belief, it	ignit Personal Identification Number (PIN) to use when pages of this form and SIGN it.  ry, I declare that I have examined this return, including is true, correct, and complete, and that no part of any in the payments made to employees.	accompanying schedule payment made to a state	s and statements, an	d to the best of my claimed as a credit was
Part 7: Sign here  You MUST fill out both Under penalties of perjut knowledge and belief, it	pages of this form and SIGN it.  y, I declare that I have examined this return, including is true, correct, and complete, and that no part of any	accompanying schedule	s and statements, an unemployment fund	d to the best of my claimed as a credit was
No Part 7: Sign here You MUST fill out both Under penalties of perjuit or is to be, deducted fro Sign your	pages of this form and SIGN it.  y, I declare that I have examined this return, including is true, correct, and complete, and that no part of any	accompanying schedule payment made to a state  Print your name here  Print your	unemployment fund	d to the best of my claimed as a credit was
No  Part 7: Sign here  You MUST fill out both Under penalties of perju knowledge and belief, if or is to be, deducted fro  Sign your name here	pages of this form and SIGN it.  y, I declare that I have examined this return, including is true, correct, and complete, and that no part of any	expression accompanying schedule payment made to a state Print your name here Print your side here	unemployment fund	claimed as a credit was
No  Part 7: Sign here  You MUST fill out both Under penalties of perju knowledge and belief. If or is to be, deducted fro  Sign your name here  Date  Part 8: For paid pro-	pages of this form and SIGN it.  y, I declare that I have examined this return, including its two correct and orapides and that no part of any in the payments made to employees.	accompanying schedule payment made to a state  Print your name here  Print your ste here  Best daytime {	unemployment fund	as a credit was
No  Part 7: Sign here  You MUST fill out both Under penalties of perju knowledge and belief. If or is to be, deducted fro  Sign your name here  Date  Part 8: For paid pro-	pages of this form and SIGN it.  y, I declare that I have examined this return, including its traction and that no part of any in the playments made to employees.  you consider the playments made to employees.	accompanying schedule payment made to a state payment made to a state Print your name here Print your side here  Best daytime states that is filling this return,	unemployment fund	as a credit was
No  Part 7: Sign here  You MUST fill out both Under penalties of perju knowledge and belief, it or is to be, deducted fro  Sign your name here  Date  Part 8: For paid pre- If you were paid to prepaid	pages of this form and SIGN it.  y, I declare that I have examined this return, including its traction and that no part of any in the playments made to employees.  you consider the playments made to employees.	accompanying schedule payment made to a state payment made to a state Print your name here Print your side here  Best daytime states that is filling this return,	unemployment fund	as a credit was
No  Part 7: Sign here  You MUST fill out both Under penalties of perju knowledge and belief, it or is to be, deducted fro  Sign your name here  Date  Part 9: For paid pre- If you were paid to prep. Paid Preparer's name	pages of this form and SIGN it.  y, I declare that I have examined this return, including is true, correct, and complete, and that no part of any in the payments made to employees.  I have been a supply to the payments and the payments made to employees.	accompanying schedule payment made to a state payment made to a state Print your name here Print your 156 here Best daytime;	unemployment fund	elaimed as a credit was
No  Part 7: Sign here You MUST fill out both Under penalties of perju knowledge and belief, it or is to be, deducted fro  Sign your name here  Date  Part 8: For paid pre If you were paid to prep. Paid Preparer's name Paid Preparer's signature	pages of this form and SIGN it.  y, I declare that I have examined this return, including is true, correct, and complete, and that no part of any in the payments made to employees.  I have been a supply to the payments and the payments made to employees.	eccompanying schedule payment made to a state  Print your name here Print your 155e here  Best daytime ;  Preparet  Date	unemployment fund	elaimed as a credit was

- New check boxes in top right corner
  - No more A, B, C, questions
  - Will promote accuracy, reduce unnecessary correspondence





- No more hand-written explanations of exempt payments required
  - Check boxes capture exempt payments

4.	Payments exempt fr	om FUTA tax	4	•
	Check all that apply:	4a Fringe benefits	4c Retirement/Pensio	n 4e Other
		4b Group term life insurance	4d Dependent care	



# The new Form 940 for 2006 – "Plain & Simple"

- New section for computing adjustments
  - Replaced old Part II, lines 1-6 with new Part 3 (lines 9, 10 & 11)

9.	If ALL of the FUTA wages you paid were excluded from state unemployment tax (line 7 $\times$ .054 = line 9) Then go to line 12.	9	1.0
10.	If SOME of the FUTA wages you paid were excluded from state unemployment tax, OR you paid ANY state unemployment tax late (after the due date for filing Form 940), fill out the worksheet in the instructions. Enter the amount from line 7 of the worksheet onto line 10.	10	
11.	If credit reduction applies, enter the amount from line 3 of Schedule A (Form 940)	11	



- New worksheet for computing adjustments
  - Worksheet, with decision points, guides you through computation if you have late payments or exempt employees
  - No more requirement to submit computations with return; you keep with your records



N	Use this worksheet to figure your credit if:  ➤ some of the wages you paid were excluded from state unemployment tax, OR  ➤ you paid any state unemployment tax late.  For this worksheet, do not round your figures.				
	ore you can properly fill out this worksheet, you will need to gather this information:  I Taxable FUTA wages (from line 7 of Form 940)  I Taxable FUTA wages (from line 7 of Form 940)  I Taxable state unemployment wages  The amount of state unemployment taxes you paid on time (CN TIME means that you paid the state unemployment taxes on or before the due date for filling the Form 940.)  The amount of state unemployment taxes you paid late (LATE means after the due date for filling Form 940.)				
1.	Maximum allowable credit — Enter line 7 from Form 940 here: x .054 = line 1 1				
	Compute your credit:				
	2. Credit for timely state unemployment tax payments — How much did you pay on time?  If line 2 is equal to or more than line 1. STOP here You have completed the worksheet. Enter zero on line 10 of Form 940.  If line 2 is ess than line 1, continue this worksheet.				
	3. Additional credit — Were ALL of your assigned experience rates 5.4% or more?				
	<ul> <li>If yes, enter zero on line 3. Then go to line 4 of this worksheet.</li> <li>If no, fill out the computations below. List ONLY THOSE STATES for which your assigned experience rate for</li> </ul>				
	all or part of the calendar year was less than 5.4%.  State Computation rate Taxable state Additional credit				
	State Computation rate Taxable state Additional credit unumpropersor trace.  The difference between 5.4% (054) and your assigned experience rate.  .054XXX (assigned rate) = computation rate  Additional credit unumpropersor trace.				
	1 x =				
	2 x =				
	3 x =				
	5.				
	If you need more lines, use another sheet and include those additional credits in the total. Total  Enter the total onto line 3.				
	4. Subtotal (Line 2 + line 3 = line 4)				
	If line 4 is equal to or more than line 1, STOP hare You have completed the worksheet. Enter zero on line 10 of Form 940. If line 4 is less than line 1, continue this worksheet.  If line 4 is less than line 1, continue this worksheet.				
5.	Credit for paying state unemployment taxes late				
٠.	5a. What is your remaining allowable credit? (Line 1 – line 4 = line 5a) 5a				
	5b. How much state unemployment tax did you pay late? 5b				
	5c. Which is smaller, line 5a or line 5b? Enter the smaller number here. 5c				
6.	5d. Your allowable credit for paying state unemployment taxes late (Line 5c x .90 = line 5d)  Your FUTA credit (Lines 4 + line 5d = line 8)  6				
	If line 6 is equal to or more than line 1, STOP here. You have completed the worksheet. Enter zero on line 10 of Form 940.  If line 6 is less than line 1, continue this worksheet.				
7.	Your adjustment (Lines 1 – line 6 = line 7)  Enter line 7 onto line 10 of Form 940.				
Do	not attach this worksheet to your Form 940. Keep it for your records.				



- New Schedule A
  - Part 1 for multi-state employers
    - Simplifies the process Just check the boxes to tell us where you were required to pay state unemployment tax
  - Part 2 for credit reduction information
    - Will simplify computation, increase processing accuracy, and reduce unnecessary taxpayer correspondence



# The new Form 940 for 2006 – Schedule A - "Plain & Simple"

Schedule A (Form 940) for 2006:	
uniti-State Employer and Credit Reduction Information partment of the Treasury — Internal Revenue Service	OMB No. 1545-0028
Employer Identification Nov (INSIGN Draft	
Name (not your trade nanganuary-6, 2006	
bout this schedule:	
<ul> <li>You must fill out Schedule A, Form 940 (Employer's Annual Federal Unemployment Tax Return) if unemployment tax in more than one state or if you paid wages in any state that is subject to cred</li> </ul>	
Attach Schedule A to your Form 940 and file it with your return.	
or more information, read the instructions for Schedule A (Form 940).	
Part 1: Fill out this part if you were required to pay state unemployment taxes in m	ore than one state. If any states do
NOT apply to you, leave them blank.	
<ol> <li>Check the box for every state in which you were required to pay state unemployment tax their abbreviations, see the instructions for Schedule A (Form 940).</li> </ol>	this year. For a list of state names and
LAK LCO LGA LIN LMD LMS LNH L	OH LISC LIVA LIWY
DAL OCT DHI OKS DMI DMT DNJ D	OK SD VT PR
AR DC IA KY MN NC NM	OB IN IWA IV
LIAZ LIDE LID LIA LIMO LIND LINV L	JPA LLITX LLIWI
CA LFL LIL LMA LME LNE LNY L	RI LUT LWV
Part 2: Fill out this part to tell us about wages you paid in any state that is subject apply, leave them blank.	to credit reduction. If any lines do NOT
appry, reave them blank.	
2. If you paid wages in any of these states	
2a-b. [Name of State] Total taxable FUTA wages paid in [state] 2a x	.00x = line 2b 2b •
2c-d. [Name of State] Total taxable FUTA wages paid in [state] 2c x	.00x = line 2d 2d •
2e-f. [Name of State] Total taxable FUTA wages paid in [state] 2e x	.00x = line 2f 2f
2g-h. [Name of State] Total taxable FUTA wages paid in [state] 2g. x	.00x = line 2h 2h •
2I-j. [Name of State] Total taxable FUTA wages paid in [state] 2i. x	.00x = line 2j 2j •
7. Tabel and distribution (Const. Obs. Obs. Obs. Obs. Obs. Obs. Obs. Obs	,
3. Total credit reduction (Lines 2b+ 2d+ 2f + 2h+ 2j = line 3)	

#### Instructions for Schedule A (Form 940) for 2006:

Multi-State Employer and Credit Reduction Information

#### Specific Instructions: Completing Schedule A (Form 940)

Part 1: Fill out this part if you were required to pay state unemployment taxes in more than one state.

#### Check the box for every state in which you were required to pay state unemployment taxes this year,

Note: Make sure that you have applied for a state unemployment ramber for your business. If you do not have an unemployment account number from a state in which you paid wagos, centact the local state office to receive one and enter Applied For on the appropriate line for the state.

For ease of reference, here is a list of the states and territories and their 2-letter postal abbreviations:

State	Postal Abbreviation	State	Abbreviation
Alabama	AL	Montana	MT
Alaska	AK	Nebraska	NE
Arizona	AZ	Nevada	NV
Arkansas	AR	New Hampshire	NH
California	CA	New Jersey	NJ
Colorado	00	New Mexico	NM
Connecticut	CT	New York	NY
Delaware	DE	North Carolina	NO
District of Columbia	DC	North Dakota	ND
Florida	FL.	Ohio	ОН
Georgia	QA.	Oklahoma	OK
Hawaii	H	Oregon	OR
Ideho	ID	Pennsylvania	PA.
Illinois	IL.	Puerto Flico	PR
Indiana	IN	Phode Island	PI
lowa	IA.	South Carolina	sc
Kansas	KS	South Dakota	SD
Kentucky	KY	Tennessee	TN
Louisiana	LA	Texas	TX
Maine	ME	Utah	UT
Maryland	MD	Vermont	VT
Massachusetts	MA.	Virginia	VA
Michigan	MI	Virgin Islands	VI
Minnesota	MN	Washington	WA
Mississippi	MS	West Virginia	wv
Missouri	MO	Wisconsin	WI
		Wyoming	WY

Part 2: Fill out this part to tell us about wages you paid in any state that is subject to credit reduction.

#### You are subject to credit reduction, if you paid wages in any state listed.

If you paid wages in any states that are subject to credit reduction, find the lines where the states are listed.

In the first box, enter the total tanable FUTA wages that you paid in that state. (Note: The FUTA wages base for all states is \$7.00.) Do not use your state unemployment wages here.

Then multiply the total taxable FUTA wages by the number shown.

Enter your answer in the box at the end of the line.

#### 3. Total credit reduction

To calculate the total credit reduction,

line 2b line 2d line 2f line 2h +\_\_line 2j line 3

Then enter the amount from line 3 onto line 11 of Form 940.

#### Evamale

You paid wages to 3 employees in State A. State A is subject to credit reduction at a rate of .000 (31%). Because you paid wages in a state that is subject to credit reduction, you must fill out Part 2 of Schedule A. (Form 940).

Since the FUTA wage base is \$7,000 for each employee, the total FUTA wage base for you is \$21,000.00.

\$7,000.00 FUTA wage base for each employee x 3 Number of employees you paid in State A \$21,000.00 Total FUTA wage base

in Part 2, State A is listed on line 2a-b, in the box for 2a, write \$21,000.00. Do not use your state unemployment wages here.

\$21,000.00 Total taxable FUTA wages you paid in State A x .003 Credit reduction rate for State A shown on the form \$63.00 Total credit reduction. You would report this amount on line 25.

In this case, you would write \$60.00 on line 3 and then enter that amount on line 11 of Form 940.

Attach Schedule A to Form 940 when you file your return.



- Form 940-V Payment Voucher removed from form
  - Less likelihood of being detached
  - Will expedite processing, prevent unnecessary correspondence



### The new Form 940 for 2006 – "Plain & Simple"

- Form will be optically scanned
  - More accurate and efficient
  - Reduces chance of errors



#### **Next Steps**

- Completed design phase
- On track for 2006 release of new Form
- Working with software developers to ensure consistent format
- Processing of new Form 940 begins in January, 2007



#### **Project Contact**

Lisa McLane, Technical Project Manager, Office of Taxpayer Burden Reduction

Phone: (202) 622-4138

Email: Lisa.A.McLane@irs.gov



### **IRMS**

Tracking of significant local issues and national/international issues identified by stakeholders.



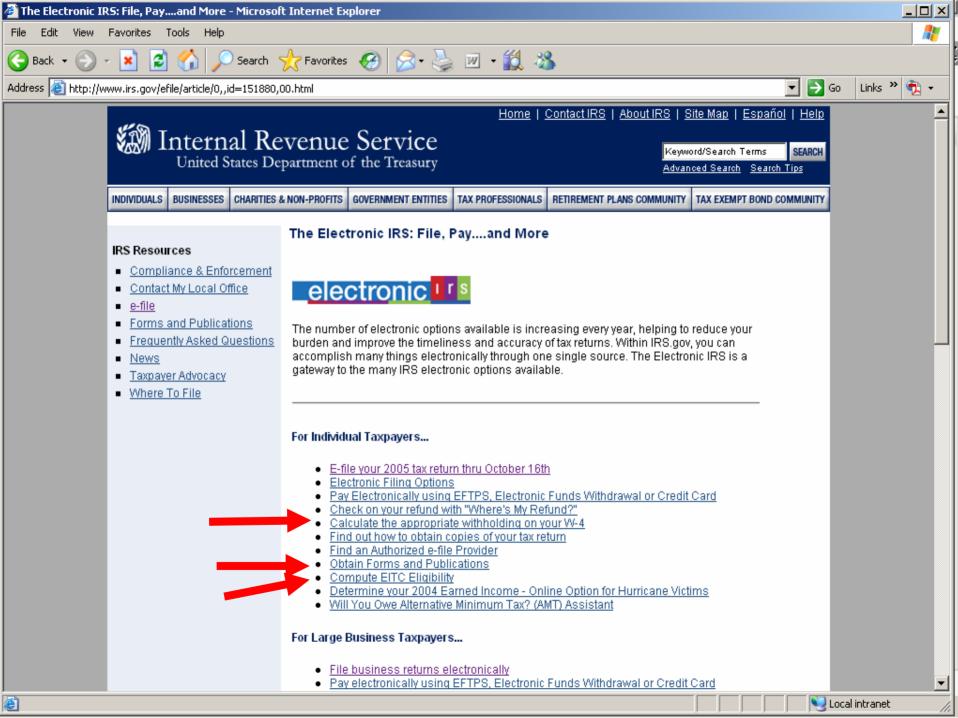


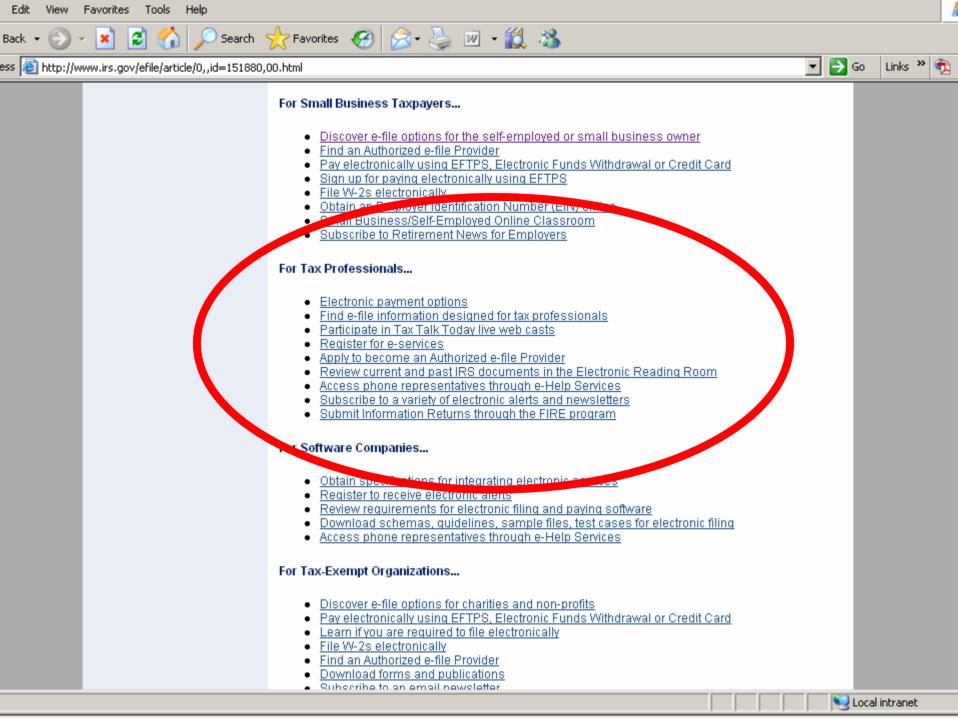
#### **Electronic Services**

- Authorized IRS e-file providers
- Payroll Service Providers
- Web Based Services
- Telefile Discontinued
- Newsletters









#### E Services

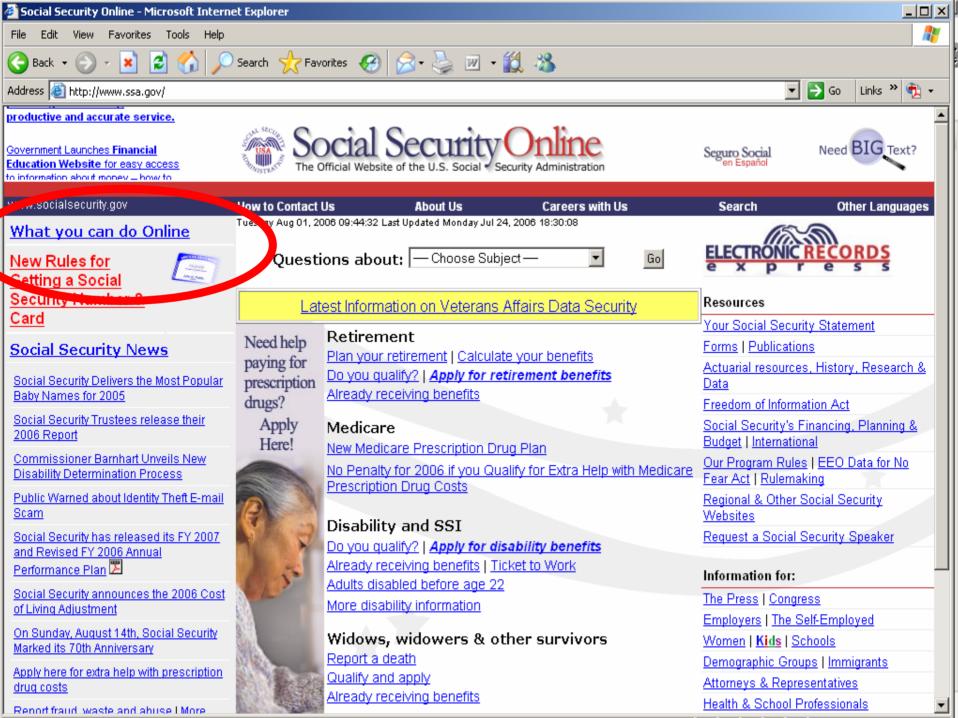
For payers of income subject to backup withholding, Taxpayer Identification Number (TIN) Matching is available to you.

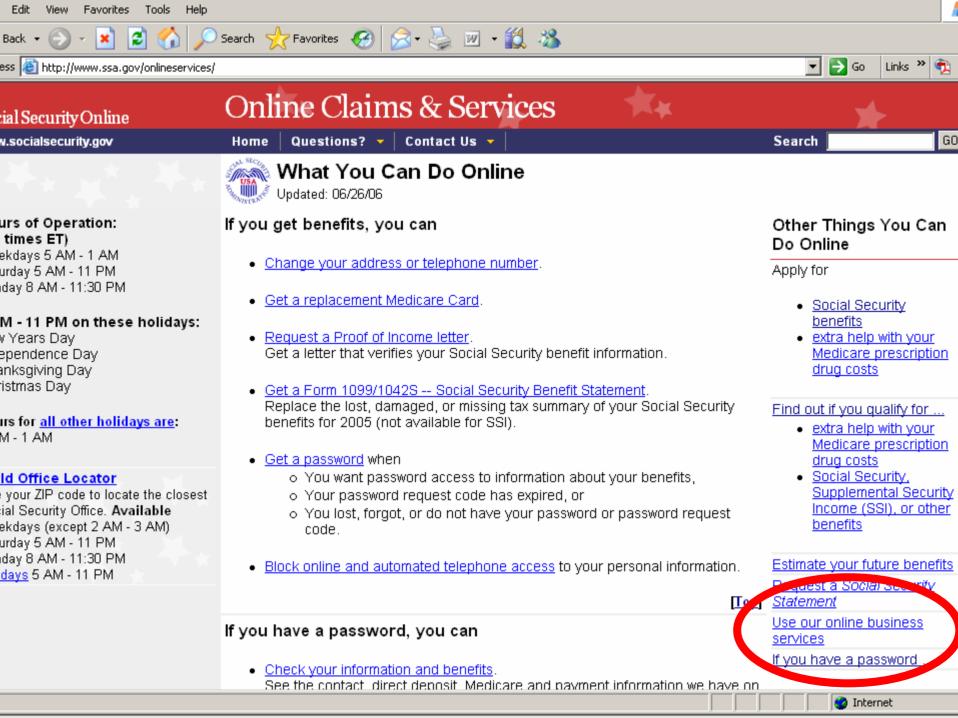


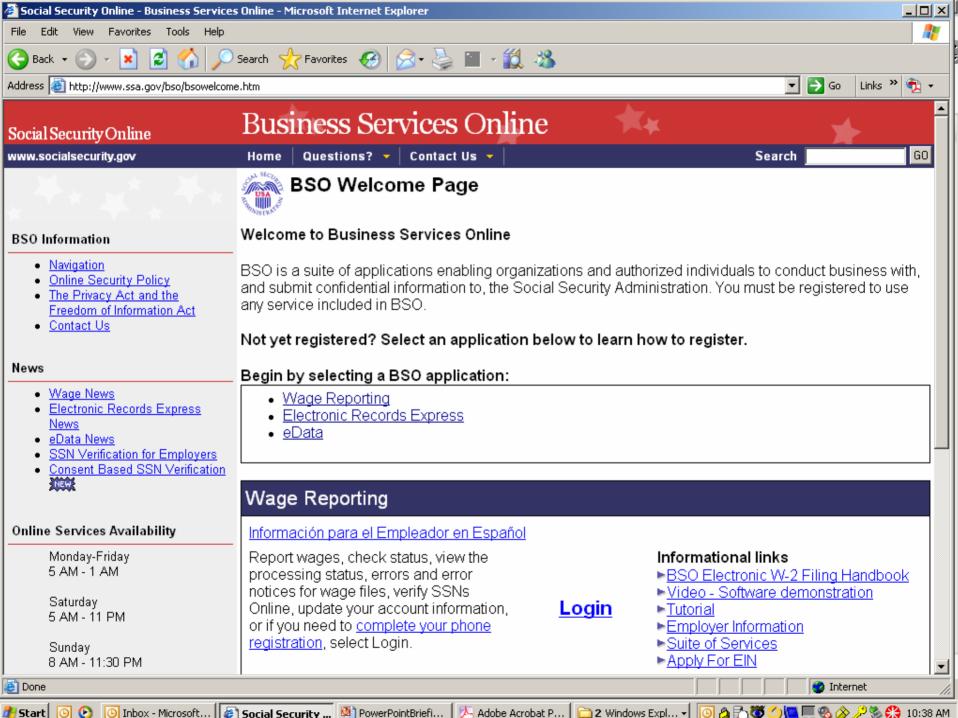
# E Services from Social Security

www.ssa.gov/bso/bsowelcome.htm









#### Forms of Taxpayer Identification Numbers:

- Social Security Numbers
  - -SSN
- Employer Identification Numbers
  - EIN
- Adoption Taxpayer Identification Numbers
  - ATIN
- Individual Taxpayer Identification Numbers
  - ITIN



#### **Social Security Numbers**

- To apply you need evidence of your identity, age, and U.S. citizenship or lawful alien status.
- Is not always an indication of legal work status.
- Can be matched in the IRS or SSA system.



- tax processing number only available for certain nonresident and resident aliens, their spouses, and dependents who cannot get a Social Security Number (SSN).
- 9-digit number, beginning with the number
   "9", formatted like an SSN (NNN-NN-NNNN).



#### **Penalties!**

- Mismatched TIN numbers.
- Notification requirements.
- Backup Withholding.





### Non Resident Alien Withholding

- Resident vs. Nonresident Alien
- Rates
- Requirements



### Questions?





#### **Local Contacts:**

- Leslie Hoover
  - Leslie.Hoover@irs.gov
  - -803.253.3336
- Tom Sheaffer
  - -Thomas.a.sheaffer@irs.gov
  - -803.253.3031





# 2006 South Carolina Professional Employer Organization Continuing Professional Education Seminar

Monday, August 7, 2006

OUTRAGE, ENFORCEMENT, LAW
PEOS, Business Ethics, and the Court of Public Opinion

KERIM FIDEL, ESQUIRE

#### **OUTRAGE, ENFORCEMENT, LAW**



PEOs, BUSINESS ETHICS, and the COURT of PUBLIC OPINION



### Agenda

- Current (post-Enron) climate
  - How public opinion about commercial behavior is influencing agency enforcement and legislation
- Some current issues of interest to PEOs



### Outrage, enforcement, law

- The "business ethics cycle"
  - Public outrage
  - Enforcement actions
  - Statutory changes
  - Trickle down to the rest of the community



# Whatever Happened With The Spitzer Enforcements?

- Arguably much more important and effective than SOX from a legal standpoint
  - Insurance commission kickbacks
  - Mutual fund fees
- What about failing to fund or taking away pensions?
  - Note current proposal in Congress would permit companies not to disclose underfunding to participants



# Principle 1 Profit motives are good . . .

- Public still identifies w/ Gordon Gecko
- "Business Ethics" assumes ok to be capitalist



# Principle 1.1 We like to see the mighty fall

- Tyco
- Leona Helmsly ("only the little people pay taxes")
- Martha Stewart
- Oil companies/"windfall profits" tax
- "Big Box" legislation



# Principle 2 Say the right things

- SOX/Federal Sentencing Guidelines "ethics" requirements
  - SOX focuses on integrity of financials
  - Also fair dealings
- Windfall for business ethics "experts"



### Is it meaningful?

A sales executive persuades a customer to help inflate sales numbers by accepting goods that can be returned later. The sales person, in turn, asks another employee to help cover up the arrangement. The second employee considers reporting the problem, but doesn't, lies to an FBI agent, threatens a whistleblower, and eventually goes to prison . . .

(Scenario paraphrased from course described in Business Ethics Online)



### How about our industry?

#### **Exhibit B: Ethical Conduct Guidelines Example Form**

An ESAC member must maintain and promote to its internal staff ethical conduct guidelines in accordance with ESAC's Standards of Ethical Conduct. An example statement follows: As a Professional Employer Organization, (PEO Name) is committed to operating with the highest ethics and honesty and in compliance with the laws of the state(s) and nation in which we conduct business. Every owner and employee shall manage the affairs of (PEO Name) in an honest, trustworthy and ethical manner so as to benefit clients and worksite employees in the performance of (PEO Name's) employer functions and financial responsibilities. (PEO Name) shall not affiliate with any entity that does not maintain these standards. If any employee has reason to believe that these standards are not being maintained by (PEO Name), he/she is encouraged to consult with appropriate management, to file a complaint in accordance with the complaint resolution procedure contained in the Employee Handbook, or to contact the Employer Services Assurance Corporation (ESAC).

(Source: ESAC web site, emphasis supplied)



# Principle 3 People are expected to rat

- Retaliation claims
  - 33% of EEOC charges
  - Routine w/ work comp, wage cases
  - Supreme Court creates easier standard
    - Retaliation can be less serious conduct than discrimination
- Ken Lay trial retaliation evidence
- SOX hotline requirement



# Principle 4 No plausible deniability

- "10,000 foot" defense
  - Used to be common
  - Juries stopped buying it
- SOX attestation requirements



## Principle 5 Your advisors are adverse

- Destruction of Arthur Andersen
  - Auditors won't take a fall for you
  - Require intimate disclosures
  - Require projections/speculation
  - Could disclose in litigation
  - Attorney-client privilege under attack
    - SOX might require disclosure
- Conundrum for management transparency/good advice vs. creating issues



# Principle 6 Perfection not required (but hedge your bets)

- Ovitz/Disney shareholder case (public outrage)
  - \$114 mil severance package for 14 months of unsuccessful work
  - "Fell significantly short of the best practices of ideal corporate governance" but not actionable breach/waste
  - Mounting pressure on chief executive compensation
    - Grasso/NYSE debacle (Spitzer enforcement)
      - \$48 mil deferred comp give-back, but single-handedly depressed profits by 50%, 500% overpayment, & \$140 mil pension
- Rise of the \$1 CEO
  - Note Google "we are not evil"



### PEOs & "SUTA Dumping"

- Only CA really had a law regarding "unity of enterprise" pre-2003
- Most states that knew about it were complacent
- "Outrage" resulted in
  - Enforcement first
  - Change of law next



### PEOs & client noncompliance

- Examples:
  - Failure to pay Overtime
  - EEO or retaliation violation
  - Safety violation
  - Hiring of undocumented (or fraudulently documented) employees
- Ethical vs. legal considerations



### Degrees of "moral" pressure

- Do nothing
- Informal advice
- Formal advice
- Refusal to comply w/ instruction
- Termination of contract (EEOC wants this)
- Turn them in to authorities



### "Stakeholder" analysis

- PEO
  - Wants to retain business
  - Wants to encourage compliance/add value
  - Doesn't want liability
- Client
  - Wants to continue its practices
  - Should want to stay out of jail
- Employees
  - Want their legal rights/fair treatment
  - Want to work (documented or not)
- Government
  - Wants compliance (expects perfection)
- PEO industry
  - Wants good PR



#### No clear answers!

- Each scenario has different nuances
  - Severity of violation
  - Degree of harm
  - Direct risk to PEO
  - Value of client relationship
  - Realistic chance of achieving compliance
- Can't please everyone



## 2006 South Carolina Professional Employer Organization Continuing Professional Education Seminar

Monday, August 7, 2006

THE DO'S AND DON'TS OF SOUTH CAROLINA WITHHOLDING TAX

BONNIE REGISTER

# The Do's and Don'ts of South Carolina Withholding Tax

Bonnie Register South Carolina Department of Revenue August 7, 2006

www.sctax.org

## South Carolina Withholding Statistics

>100,000 Withholding accounts

#### Per month:

- 3600 telephone calls taken
- → 1200 pieces of mail received
- Approximately \$285 million received from withholding agents

#### Tax Rate

## The tax rate for South Carolina is a graduated rate from 2-7%.

- The rate is built into the Withholding tax tables.
- The tax tables can be found on our website and in your Withholding booklet.

#### W-4's

The W-4 is a federal form.

SC does not have a separate W-4 form. We accept the federal form.

No W-4 provided by employee...
Withhold at the zero exemption rate

#### W-4's

### Claiming a different number of exemptions for state withholding?

- Complete a separate W-4
- Write "For state purposes only" on top
- Don't claim more exemptions for the state than you claim for federal purposes.

#### W-4's

You are required to send a copy of a W-4 to the South Carolina Department of Revenue when:

 An employee claims 10 or more exemptions

Or

 You believe the exemption certificate is incorrect.

### Withholding Returns

What: WH-1605 and WH-1606

When: File quarterly

How: Thru the Internet – eWithholding

Over the Telephone – TeleFile

By Mail - Paper return (WH-1605

or WH-1606)

### Withholding Returns

WH-1605 --- The return that is filed for the 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> quarters of the year.

WH-1606 --- The 4<sup>th</sup> Quarter/Annual return that is filed as the final return for the year.

#### Due Dates for Returns

For the WH-1605:

1<sup>st</sup> quarter 2<sup>nd</sup> quarter 3<sup>rd</sup> quarter

Jan-Feb-Mar Apr-May-Jun Jul-Aug-Sep April 30<sup>th</sup>
July 31<sup>st</sup>
Oct 31<sup>st</sup>

#### Due Dates for Returns

For the WH-1606:

4<sup>th</sup> Qtr/Annual return

Oct-Nov-Dec

Due the last day of February

### Withholding Payments

When: Follow federal due dates

How:

Internet – eWithholding when filing a quarterly return

Internet - ePAY

Telephone – EFT

Mail – check with a payment coupon (WH-1601)

### eWithholding

Use eWithholding to file a quarterly return (WH-1605 or WH-1606).

File a return with no payment.

File a return with a payment.

#### eWithholding - Payment Methods

 EFW – Electronic Funds Withdrawal (Bank Draft)

Credit Card – Visa or MasterCard

#### ePAY

When is the ePAY system used??

To make payments ONLY.



You cannot file a return using ePAY!

#### What's New

- ◆ 24 or more Withholding payments in a year must pay electronically (effective January 1, 2006)
- May pay by EFT (Electronic Funds Transfer) or by ePAY

SC Code of Law Section 12-8-1520(D)

### Key Points to Remember...

Always reference your South Carolina Withholding account number when filing a return, making a payment, contacting us by phone or sending correspondence.



### Key Points to Remember...

If you receive a notice stating that you have failed to file a return for a quarter, the *best* way to file the return is by using the eWithholding system or the TeleFile system.



### For Assistance

#### By telephone:



Withholding Section	898-5383
eWithholding Questions	898-5111
TeleFile Questions	898-5111
ePAY Questions	898-5111
EFT Questions	898-5740
Registration Questions	898-5872

#### For Assistance

From the Internet:

www.sctax.org

www.scbos.com



### Basic Withholding Workshop

- Learn the basics.
- Classes held several times per year.
- Register online.
- ◆ It's Free!





## 2006 South Carolina Professional Employer Organization Continuing Professional Education Seminar

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WHAT IS A CERTIFICATE OF COMPLIANCE?

SAMANTHA MCKAY

## What is a Certificate of Compliance (COC)?

 12-6-5510 A Certificate of Compliance from the department to the effect that a tax has been paid, that a return has been filed, or that information has been supplied as required by the provisions of this chapter is prima facie evidence that the tax has been paid, that the return has been filed, or that the information has be supplied.

## Who may request a Certificate of Compliance?

- Type entities making request
  - Corporations, Partnerships, Sole proprietorship, Limited Liability Corporation
- Authorized persons
  - Third Party
  - Power of Attorney
- Nexus
  - Questionaire

## How to request a Certificate of Compliance.

- Completing the C-268 form
  - Mailing address
- Application fee
  - \$60.00
- No fax request accepted
- First come first served
  - Walk ins
- Currently no online application process
- Processing time 10 business days

## Some uses for a Certificate of Compliance

- Business Loans
- Sell or purchase of Assets
- Secretary of State
- Consumer Affairs

#### How long the request is valid?

- Secretary of State
  - Per our agreement 90 days
- Sale of assets
  - Per Revenue Procedure #03-5 / 30 days
- New request
  - After 90 days

#### **Contacts**

- Jennifer Boston.....803 898 5729 email: <u>Bostonj@sctax.org</u>
- Melissa Keisler.....803 898 5358 email: <u>Keislem@sctax.org</u>
- Website: <u>www.sctax.org</u>

#### QUESTIONNAIRE REGARDING ACTIVITIES IN SOUTH CAROLINA

for the Period(s) ended in 1986 to Present

COMPLETE AND RETURN TO:
John W. Rogers
Audit Services
DEPARTMENT OF REVENUE
P.O. Box 125
Columbia, SC 29214

OR FAX: (803) 898-5685

IF YOU HAVE ANY QUESTIONS, CONTACT JOHN ROGERS (803)898-5664.

PA	RT 1 – GENERAL INFORMA	TION			
1.	Exact corporation name				
2.	Address of principal office				
3.	State and date of incorporation				
4.	Federal identification number				
5.	Have you ever filed returns with the South Carolina Department of Revenue? I yes, years or periods.				e? I
	Corporation Income Tax Sales/Use Tax Withholding Tax Highway Use Tax		No	Periods	
6.	Are you included in a consolidation	ated Sou	ıth Caro	olina tax return?	
	Yes No				
7.	Nature of business (products or	service	)		

#### **PART 2 - FINANCIAL INFORMATION:**

1.	1. Amount of gross receipts derived from South Carolina customers (last three years			
	20	\$		
	20	\$		
	20	\$		
2.	List names and ac	ldress of your three largest customers in	South Carolina	
	a.			
	b.			
	c.			
ans ans firs	wer, please attach a		erwise indicated, all	
1.		ompany have an office, agency, er place of business in SC?	Yes No	
2.	Did or does the co	ompany own or lease property in SC?	Yes No	
3.		ompany store goods or other olic or private warehouse or other C.?	Yes No	
4.		ompany have employees, agents ontractors soliciting sales in S.C. ile of employee)	Yes No	
5.		ompany deliver its products to in company owned vehicles?	Yes No	

6.	Did or does your company bring material or property into South Carolina for use or consumption in the performance of a service or to fulfill a construction contract?	Yes	_ No	
7.	While present in South Carolina, did or do company emp	ployees or	representati	ives
	distribute product samples to physicians,			
	retailers, or other entities for no charge?	Yes	_No	
	sell products in their possession?		_ No	
	perform services?		No	
	receive payments from customers?		 _No	
	investigate customer credit?		_ No	
	approve or accept customer orders?		 No	
8.	While present in South Carolina, did or do company empower of the sale?provide training to customers after the sale?arrange or conduct seminar or lectures?conduct research or testing?perform any engineering or design functions?offer technical assistance to customers?perform repairs on company product?install company product?	Yes Yes Yes Yes Yes Yes	representat: _ No	ives:
9.	While present in South Carolina, did or do company emp	ployees or	representat	ives
	authorize credits for unsaleable products?forward complaints or problems to out-of-state	Yes	_ No	
	locations for resolution?	Yes	_ No	
	<ul><li>write up complaints on a form for submission to an out-of-state location?</li><li>provide assistance and help in resolving complaints</li></ul>	Yes	_ No	
	or problems?	Yes	_ No	
	perform inspections of outdated/damaged products?		 _No	
	1 T T T T T T T T T T T T T T T T T T T			

10.	While present in South Carolina, did or do company empl	oyees or	representatives:
	set up product displays?	Yes	_ No
	replace products from goods on hand?	Yes	
	remove unsaleable product from store shelf?		No
	verify destruction of customer product?		No
	visit reclamation facilities to inspect unsaleable		<del></del>
	products?	Yes	_ No
	visit reclamation facilities to authorize credits or		
	refunds for unsaleable products?	Yes	No
11.	Does the company have an affiliate doing business in South Carolina? If so, explain relationship and activities of affiliate as related to company.	Yes	_ No
12.	Does or did your company license intangibles, such as patents, trademarks, service marks, or trade names to an entity who uses them in South Carolina?	Yes	_ No
13.	Did or does the company receive royalties for licensed intangibles from the entity who uses them in SC?	Yes	_ No
	INDEPENDENT CONTRAC	TORS	
1.	Does your firm engage independent contractors, agents or dealers to perform any activity in South Carolina?	Yes	_ No
	If YES, Describe activities, provide name and address of the parties. Also provide copies of agreement with these parties.		
	en signing this form, it is important that the information cont willfully furnish a false or fraudulent statement to the Depart		-
Sign	ature of Officer:		
J	Title:		
Tele	ephone Number:		
	Date:		



#### STATE OF SOUTH CAROLINA DEPARTMENT OF REVENUE

TE OF SOUTH CAROLINA
RTMENT OF REVENUE
(Re

(Rev. 3/4/04) 6207

#### **CERTIFICATE OF TAX COMPLIANCE REQUEST FORM**

<b>SECTION 1 - REQUESTOR INFOF</b>	RMATION	FOR OFFICE USE ONLY	
This request is being made by: ☐ Taxpay	yer, Corporate Officer, Gen	eral Partner	
or LLC Member	, , ,		
☐ Third Party* ☐ Other* (please exp	lain)		
*A power of attorney must be attached to		Period	
	•	Period	$\overline{}$
		File Number	
Requestor Name		94-8	010
Address			
City	State	Zip Code	
Telephone Number ( )	Fax Number		
☐ Check here if certificate is being requ	uested for corporate reins	statement after administrative dissolution.	
This certificate will not replace the Esta	te Tax Closing Letter.		
SECTION 2 TAYBAYED INFORM	MATION		
SECTION 2 - TAXPAYER INFORM			
0			
Mailing Address:		— · · · · · · · / · · ·	
		Telephone Number: ()	
Principal Activity of Taxpayer:			
		Corporate File Number:	
Withholding Acct Number:		Retail License Number:	
Other Applicable Identification Number(s):			
State of Incorporation:			
How was business acquired? ☐ Purcha	se  Started (Start Date)		
Is this entity a single member LLC? ☐ ye	,	- · · · · · · · · · · · · · · · · · · ·	
Owner/Parent company's FEI Nur		meragan acar compression pro-	
If additional information is needed in	lease furnish the name	of the person authorized to discuss confidential	tax
information, pertaining to the certificate			tux
Name:		/	
Name:		Fax Number: ()	
Relationship to Business /Taxpayer:			
Relationship to business / raxpayer.			
<b>SECTION 3 - PERSON TO RECEI</b>	VE RESPONSE		
	VE REOF ONCE		
Check applicable blocks:	n/Doute a rabin/Limited Liabi	lity Compony	
☐ Send results to the taxpayer/Corporatio	-		
•		Power of Attorney taxpayer is in compliance.	
☐ Send results to the person named below	V.		
and the second second			
		vide the party's name and mailing address:	
Name			
Address			
City/State/ Zip			
Telephone Number: ( )		Fax Number: ()	
SECTION 4 - PAYMENT OF \$60.00 SH	IOIII D BE ATTACHED TO	THIS FORM	
Amount enclosed			
, another tribiosed			
Signature of Requestor	Date	Title (if applicable)	
Drint Nama	_		
Print Name			

#### **General Instructions**

**Purpose of Form.** This form is used to request a Certificate of Tax Compliance letter to establish that a taxpayer has filed all returns based on all information available.

Filing the Request. Mail your request to the Department at the address listed or contact our office at 803-898-5729 (Faxed request cannot be processed).

SOUTH CAROLINA DEPARTMENT OF REVENUE TAX COMPLIANCE OFFICER COLUMBIA, SOUTH CAROLINA 29214-0027

If you are sending your request by any type express mail courier service, send it to:

SOUTH CAROLINA DEPARTMENT OF REVENUE TAX COMPLIANCE OFFICER 301 GERVAIS STREET COLUMBIA, SOUTH CAROLINA 29214

#### **Specific Instructions**

**Section 1 - Requestor Information.** Enter the name, current mailing address, daytime telephone number and fax number of the person making the request.

NOTE: A Certificate of Tax Compliance covering tax types with a quarterly or annual filing requirement cannot be issued prior to verifying filing of all returns and payment of all liabilities. A Certificate of Tax Compliance covering tax types with a monthly filing requirement will be issued through the most current period processed.

Section 2 - Taxpayer Information. Enter the full name of the taxpayer as shown on the tax return, current mailing address, and applicable identification numbers. The taxpayer's federal employer identification number or social security number is required on all requests. If the entity is disregarded, the Certificate of Compliance will be issued in the name of the owner.

**Section 3 - Person to Receive Certificate.** Indicate on this form the person(s) to receive the Response. The response can be mailed to the taxpayer or to anyone authorized by the taxpayer to receive this information. The results may be sent to the authorized person by fax only when authorized by the original request. Enter the full name and address of the person to receive the response. If more than one person is to receive the information, attach a list of the full names and addresses of the persons to receive this request.

**Section 4 - Payment.** An administrative fee of \$60.00 should be attached to the application. Failure to attach the payment will delay processing your request. Each business requires a separate request and payment.

A Certificate of Tax Compliance will indicate that the taxpayer has filed all returns and paid all taxes through the periods indicated. If a taxpayer is not in compliance, then (1) the Department will inform the taxpayer of the reasons for non-compliance, and/or (2) the Department will send a letter stating that the taxpayer is not in compliance to the party indicated in Section 3 of this form.

- NOTE: The Certificate of Compliance letter is good for 30 days following date of issue.
  - The Certificate of Compliance request should be processed in approximately 10 business days.

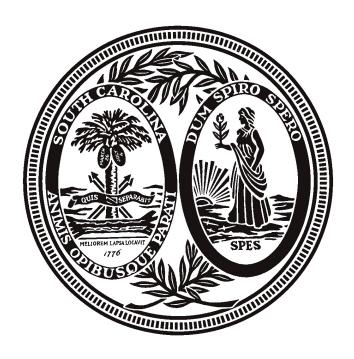
#### Signature of Requestor

Individuals. You must sign and date the request. If a joint return is involved, either husband or wife must sign.

**Corporations.** Generally, this request can be signed by: (1) an officer having legal authority to bind the corporation, (2) any person designated by the board of directors or other governing body, or (3) any officer or employee upon written request signed by any principal officer and attested by the secretary or other officer.

**Partnership.** Generally, this request can be signed by any person who was a general partner of the partnership during the tax period covered by this request.

\*Third Party or Other Requestor. You must sign and date the request. A valid power of attorney must be signed by the taxpayer and attached to this request. If the power of attorney is not properly signed and dated, your request will be returned.



# 2006 South Carolina Professional Employer Organization Continuing Professional Education Seminar

Monday, August 7, 2006

SOUTH CAROLINA PEO LAWS AND REGULATIONS

#### **OVERVIEW OF 2005 STATUTORY CHANGES**

1. Any controlling person must have at least <u>two years' experience</u> working directly under the supervision of a current licensee or have two years of other related industry experience as approved by the Department before the initial license is issued. Section 40-68-40(G).

#### Exemption:

- license holders who filed applications with the Department before September 30, 2005.
- non-resident restricted licenses under section 40-68-90.
- 2. A licensee or a controlling person must <u>notify</u> the Department within 30 days of any felony conviction or civil judgment. Section 40-68-30.
- 3. Continuing professional education
- 4. Whenever a PEO executes an agreement with a client company, a <u>written explanation of the agreement</u> must be personally delivered to each assigned employee within 10 days after executing the agreement.
- 5. Prior to enrollment of assigned employees to any insurance or benefit plan, the plan information must be provided to assigned employees. Such information must, at a minimum, include:
  - (a) the type of coverage;
  - (b) the identity of each insurer for each type of coverage;
  - (c) the amount of benefits provided for each type of coverage and to whom or whose behalf benefits are to be paid;
  - (d) the policy limits on each insurance policy;
  - (e) <u>other information</u>, such as applicable deductibles or co-payments;
  - (f) <u>name and address of the insurance agent or broker responsible for securing</u> the policy of insurance.
- 6. The licensee shall notify the client company and the Department in writing about a discontinuance and replacement of any health or workers' compensation insurance coverage no later than ten business days after the discontinuance and before offering any replacement policy. Section 40-68-110.

- 7. The licensee shall notify the client company and the Department in writing about a discontinuance and replacement of any health or workers' compensation insurance coverage no later than ten business days after the discontinuance and before offering any replacement policy.
- 8. Under the previous version of Section 40-68-120, licensees had to notify within thirty days the South Carolina Employment Security Commission of the start and termination of the licensee's relationship with a client company. The 2005 amendment adds the requirement to notify this Department as well. Simply copying the Department with your letter to the ESC will suffice.
- 9. Section 40-68-150 was amended so that a PEO may not offer a self-funded, self-insured or other employee benefit plan not licensed by the South Carolina Department of Insurance, unless the program is maintained by the client company individually for the sole benefit of participating co-employees of the client company.

This provision recognizes the fact that a PEO may enter into a client relationship with a company that already has a benefit plan that a PEO otherwise could not offer. To the extent that the client company wishes to continue the plan it had before it entered into a relationship with a PEO, it may do so.

- 10. Several new provisions were added to section 40-68-160 dealing with disciplinary actions. In addition to existing grounds for disciplinary action, the Department may now bring a disciplinary action against a person for the following new reasons:
  - (a) knowingly or without sufficient inquiry maintain, sponsor, offer, endorse or otherwise proffer self-insured, self-funded or other employee benefit plans that are not licensed withy the South Carolina Department of Insurance;
  - (b) adverse final actions by any state or federal regulatory agency for violations within the scope or control of the licensee;
  - (c) failure to inform the Department in writing within thirty days of an adverse final action by a state or federal regulatory agency.
- 11. When a complaint is filed against a PEO regarding any insurance issue, the Department of Insurance shall investigate the complaint.

- 12. Upon finding a violation, the Department may now, in addition to existing disciplinary actions, issue a cease and desist order. Upon revocation or suspension of a license, the licensee may not solicit any new clients or enter into additional contracts for professional employer services.
- 13. In addition to be able to take a disciplinary action against a licensee, the Department may now take action also against a person engaging in professional employer services without a license. Section 40-68-160.
- 14. Under the new law, any person affected by a disciplinary action taken by the Department or by a denial, revocation or suspension of a license may request a hearing before the South Carolina Administrative Law Court (ALC). Hearings are no longer before the Administrator of the Department of Consumer Affairs or a hearing officer hired by the Department.
  - The hearings before the ALC are conducted under the S.C. Administrative Procedure Act and the ALC rules of procedure.

#### **OVERVIEW OF THE 2006 CHANGES IN PEO REGULATIONS**

#### Regulations 28-905 through 28-995 were replaced in 2006 by Regulation 28-1000.

#### Purpose

- reconcile the regulation with 2005 statutory changes
- remove redundancy
- address pending issues

#### Overview of major changes

- 1. An applicant must cure all deficiencies in its application within 90 days from the date of the letter notifying the applicant of the deficiency or the application will be denied as incomplete. Regulation 28-1000(B)(2).
  - The letter notifying the applicant of deficiencies will be sent by a certified mail.
  - Communication is important. As long as the PEO attempts to cure deficiencies, the 90-day period is tolled.
  - Problem if a PEO does not respond at all.
  - Cure: Re-file a new application accompanied by a non-refundable fee.
- 2. If the Department determines that an applicant is not qualified for licensure, it shall notify the applicant in writing, citing specific reasons for that determination.

Any person aggrieved by the decision shall be entitled to a <u>contested case hearing before the</u> Administrative Law Court. Regulation 28-1000-(B)(5).

- Hearing must be requested in writing no later than 30 days from the issuance of such determination.
- Filing fee of \$100.00 with the ALC.
- Forms and additional information available on <u>www.scalc.net.</u>
- 3. Assessment on gross South Carolina payroll
  - New date: August 1 of every even-numbered year; delinquent after August 31.
  - Late penalty fee of \$150.00 for every thirty days or portion thereof it is late.
  - Subject to disciplinary action if late more than 60 days.

#### 4. Documentation submitted to demonstrate net worth

• In addition to license applications, <u>all PEOs must submit annual audited financial</u> statements within 120 days of the licensee's fiscal year end. Regulation 28-1000 (F) adopted in 2006.

Comparison of the reporting requirement under the old and the new regulation.

OLD REGULATION	NEW REGULATION	
The Department could accept, in lieu of audited financial statements, "Independent Auditor's Report on Agreed-Upon Procedures" to document the net worth at the time of an initial or renewal application.	Audited financial statements required.	
PEOs with gross South Carolina payroll of less than \$7.5 million could satisfy their annual reporting requirement by submitted annual reviewed financial statements.	All PEOs must submit audited financial statements on an annual basis regardless of the South Carolina payroll.	

- Quarterly attestation report consists of
  - current quarter's balance sheet and income statement
  - attestation that all insurance premiums and any other employee benefits have been paid
  - attestation that working capital is sufficient to meet ongoing obligations
  - attestation that all applicable taxes have been paid
  - for restricted licenses, attestation that the PEO has not employed more than 40 leased employees during the preceding quarter
- New Form PEO-13.
- Applicant without sufficient operating history must meet the net worth requirements and present a business plan and pro forma financial statements reviewed by a CPA.

#### 5. Quarterly Financial Reporting and the maintenance of Sufficient Working Capital

- New Form PEO-13
- Quarterly financial statements due within 75 days after the end of each quarter
- Late reporting fee \$150.00 for every thirty days or portion thereof they are late
- Subject to disciplinary action if late more than 60 days

#### 6. Restricted License

- Changed from an annual license to a two-year license.
- \$500 license fee for 2 years.
- Licensee must provide quarterly reports to show that the holder continues to qualify for a restricted license. Form PEO-13 has a portion called **Restricted License Affidavit of Employee Count**.
- Notification of Limited Operations eliminated.
- Legislative effort to be able to licence holders of Limited Operations permit as restricted license holders. S.1272.

#### 7. Reporting of Change of Status

- Regulation 28-1000 (L) replaced the previous regulation 28-995.
- The Department will develop forms for the reporting of changes in status of licensed companies and controlling persons, changes of contact persons, change of business address, etc.
- Until then, notify the Department by a letter.
- The Department may charge a filing fee not to exceed \$50.00.

#### FINANCIAL NET WORTH - AUDITED FINANCIAL STATEMENTS

#### **Original and Renewal License Application**

- An applicant for <u>original or renewal</u> license must demonstrate a net worth of at least \$50,000 by providing the Department with <u>audited financial statements</u>.
  - The statements must be submitted in the name of the PEO applicant unless the applicant is a member of a PEO group.

(A group of at least two but not more than five PEOs that are majority-owned by the same entity may be licensed as a PEO group. The PEO group may satisfy the reporting and financial requirements on a consolidated basis. Section 40-68-80.)

• The statements must reflect the net worth as of a date not earlier than six months before the date on which the application is submitted. ( $\S$  40-68-40(F).

#### Initial license applicant without sufficient operating history

- An applicant for an initial license who has not had sufficient operating history to have audited financial statements based upon at least twelve months operating history
  - must meet the net worth requirement and
  - present a business plan and pro forma financial statements reviewed by a CPA.
  - Audited financial statements to be submitted within 180 days after the end of its 1<sup>st</sup> fiscal year. (Regulation 28-1000 E (5).)

#### SELECTED INSURANCE COMPLIANCE ISSUES

#### 1. General

- Any insurance product offered by a PEO in South Carolina must be issued by an insurer licensed by the South Carolina Department of Insurance.
- All insurance products offered by a PEO in South Carolina must be fully insured.
- Workers' compensation and health benefit affidavits of insurance must be signed by the licensed South Carolina insurer. Only <u>original affidavits</u> may be submitted to the Department.
- Workers' compensation and health benefit affidavits of insurance affidavits must be signed by the insurance carrier. Affidavits executed by insurance agents, brokers or third party administrators are not acceptable unless there is a written authorization from the insurance company that that person can make attestations on behalf of the insurance company.

#### 2. Workers' compensation insurance

- No self-insured plans allowed for PEOs.
- Only an original of <u>workers' compensation certificate of insurance</u> will be accepted by the Department.

The certificate must bear the name of the licensee as it appears on a PEO application, not the name of the parent company or a subsidiary.

#### 3. Health benefit plans

- Employee health benefit plans provided by a licensed insurance provider, <u>including</u> the use of the third party administrators, must comply with applicable South Carolina and federal laws, including ERISA. Section 40-68-120(F).
- No licensee may maintain, sponsor, offer, endorse or otherwise proffer self-insured, self-funded, or other plans for health benefits that are not licensed with the S.C. Department of Insurance. Section 40-68-120(F).

# CONTRACT BETWEEN A LICENSEE AND A CLIENT COMPANY MINIMUM WAGE PROVISION

• A contract between a licensee and a client company must provide that the licensee assumes responsibility for the payment of wages to the assigned employees without regard to payments by the client to the licensee. § 40-68-70(A)(2).

The Department will not approve a contract between a PEO and a client company where the PEO reserves the right to pay assigned employees only a minimum (or otherwise lower than contracted for) wage in case of the client's company default.

#### CONTINUING PROFESSIONAL EDUCATION

- 1. <u>Key management personnel</u> must attend 8 hours of continuing professional education (CPE) each year starting with the license year that began on October 1, 2005.
  - if the PEO is a sole proprietorship or partnership, key personnel means any controlling person.
  - if the PEO is a corporation, key personnel means any person who both
    - (i) possesses the power to direct or cause the direction of the management of a company seeking to offer PEO services in this State; and
    - (ii) is directly responsible for the day-to-day management of the company's operations in this State.
- 2. Up to eight hours of CPE may be carried forward from one year to the next year.

For the license year beginning October 1, 2005, up to eight hours of CPE taken in the preceding twelve months may be carried forward.

- 3. Qualified courses:
  - courses offered at meeting of NAPEO and CAPEO
  - courses offered by the S.C. Department of Consumer Affairs
  - continuing education hours from other professions, such as law, accounting, human resources, as long as they are reasonably related to employment
  - courses provided by private companies, as long as they are reasonably related to employment
  - in-house education programs

#### 4. Approval:

- Courses must be approved by the Department and/or CPE panel.
- Submit course outline, certificate of completion or other documentation of attendance
- CPE panel members: Joel Duncan (Selective HR Solutions), Kerim Fidel (Strategic Outsourcing), Steven Ivester (Ideal Business Solutions), Chuck Schellenger (PeopLease).

#### 5. Penalty:

- expiration of a license
- license may be renewed without penalty within 30 days after its expiration, if the licensee completes CPE requirements.
- 6. New Form PEO-05 CPE Compliance Form

#### SOUTH CAROLINA PEO FEE CHART

#### 1. Application fees

Single PEO: \$200.00

Group PEO: \$300.00

Controlling Person: \$100.00

#### 2. Licensing fees

#### A. Initial single PEO license

 $1^{\text{st}}$  year of the 2-year term: \$2,000.00

 $2^{\text{nd}}$  year of the 2-year term: \$1,000.00

#### **B.** Initial PEO group license

 $1^{\text{st}}$  year of the 2-year term: \$4,000.00

2<sup>nd</sup> year of the 2-year term: \$3,500.00

#### C. Renewal license

Single PEO license: \$1,500.00

PEO group license: \$3,000.00

#### D. Restricted license

Initial and renewal \$500.00

#### 3. LATE FEES:

Late renewal application fee: \$500.00

Late quarterly report fee: \$150.00 for every 30 days or portion thereof

it is late

Late assessment fee: \$150.00 for every 30 days or portion thereof

it is late

#### 28-1000. Professional Employer Organizations.

#### A. Definitions.

- (1) "Biennium" means the two-year licensing cycle which ends on September 30 of every odd-numbered year.
- (2) "Co-employer" means either a professional employer organization or a client company, as defined in Section 40-68-10 (2) and (10).
- (3) "Co-employment relationship" means a relationship which is intended to be an ongoing relationship rather than a temporary or project specific one, wherein the rights, duties, and obligations of an employer which arise out of an employment relationship have been allocated between co-employers pursuant to a professional employer agreement and the Professional Employer Organization Act, S.C. Code Ann. Section 40-68-10 et seq.
- (4) "Temporary help services" means services consisting of a person:
  - (a) recruiting and hiring its own employees;
  - (b) finding other organizations that need the services of those employees;
  - (c) assigning those employees to perform work at or services for the other organizations to support or supplement the other organizations' workforces, or to provide assistance in special work situations such as, but not limited to, employee absences, skill shortages, seasonal workloads, or to perform special assignments or projects; and
  - (d) customarily attempting to reassign the employees to other organizations when they finish each assignment.

# B. Application Procedure; Application Form; Fees; Denial of Application; Request for Hearing.

- (1) Applicants for licensure as a professional employer organization or as a controlling person shall file a completed application on forms provided by the Department. An application is complete when all items on the application have been fully answered, all required documentation has been submitted and the applicable fees as specified in Section 40-68-30 have been paid.
- (2) An applicant must cure all deficiencies in its application as noted by the Department within 90 days from the date of the letter notifying the applicant of the deficiency or the application will be denied as incomplete. Applicants who have not cured all deficiencies within 90 days of the notification will be required to re-file with the Department a new application accompanied by a non-refundable application fee.
- (3) Any entity applying for licensure as a professional employer organization or professional employer organization group, must be validly organized in the State of South Carolina, or otherwise appropriately registered as a foreign entity with the South Carolina Secretary of State.
- (4) The burden of showing qualification for licensure shall be on the applicant.

(5) If the department determines that an applicant is not qualified for licensure, it shall notify the applicant in writing, citing the specific reason for that determination. Any person aggrieved by the decision shall be entitled to a contested case hearing before the Administrative Law Court provided the hearing is requested in writing no later than 30 days from the issuance of such determination pursuant S.C. Code Ann. Sections 1-23-310, 40-68-160 and Rule 11 of the Rules of Procedure for the Administrative Law Court.

#### C. License Renewal Procedures; Inactive License Renewal.

In the event any licensee fails to renew the license, the license shall automatically become delinquent. A license delinquent 30 days or less may be returned to active status by the payment of the biennial license renewal fee and a delinquent fee of five hundred dollars.

#### D. Assessment on Gross South Carolina Payroll.

- (1) The department may assess each professional employer organization and each professional employer organization group a biennial assessment based upon the preceding calendar year's gross South Carolina payroll of the company or group. This assessment shall be made if the department determines that licensing fees are not sufficient to cover all costs for its program for licensing and regulation of professional employer organization services. The assessment shall be due on August 1 of every even-numbered year and shall become delinquent after August 31.
- (2) In order to ensure compliance with the requirements of subsection (1), each licensee shall annually by April 1submit copies of all South Carolina Department of Revenue "Fourth Quarter/Annual Reconciliation of Income Tax Withheld" forms WH-1606 for the preceding calendar year.
- (3) Licensees who do not submit assessment fees to the department by the August 31 deadline must pay the assessment fee and a late penalty fee of one hundred fifty dollars for every thirty days or portion thereof it is late. If it is late more than sixty days, the licensee may be subject to disciplinary action as set forth in Section 40-68-160 (C).

#### E. The Documentation Submitted to Demonstrate Net Worth.

(1) The documentation submitted to establish net worth must be prepared by an independent Certified Public Accountant licensed to practice public accounting as of the date of the accountant's report and must be in the format of independently audited accrual basis financial statements, as determined by generally accepted accounting principles, for the two (2) most recent annual accounting periods preceding the date of application, except that if the most recent accounting period ends within 180 days of the date of application, the current year's financial statement shall be submitted within 180 days of the end of the accounting period.

- (2) The following additional documents must be submitted for a determination and verification of the amount of net worth of a professional employer organization or a professional employer organization group:
  - (a) Verification that federal, state, and local payroll taxes (including unemployment compensation taxes/insurance) have been paid on a timely basis as required by regulations of each taxing authority;
  - (b) Verification that all health insurance, life insurance, worker's compensation insurance premiums and any other employee benefits accruing either to employees or their dependents have been and are being paid on a timely basis to the proper payees as required by contract, law, or other obligatory documents.
- (3) Any documentation submitted to the department to verify the amount of net worth or the payment of payroll taxes and other obligations shall be prepared as of a date not earlier than six months or 180 days before the date of application. Information supplied regarding net worth is proprietary and confidential and is exempt from disclosure to third parties.
- (4) The following items may be used to cover any deficit in net worth revealed by the most current financial statements in the amount sufficient to cover the deficiency: infusion of capital, an acceptable bank letter of credit, mortgages, bonds, a promissory note supported by collateral, or a guarantee where the guarantor can satisfy the department that the guarantor has sufficient assets to satisfy the obligation of the guarantee.
- (5) At the time of an application for an initial license by a professional employer organization that has not had sufficient operating history to have audited financial statements based upon at least twelve months of operating history, the applicant must meet the net worth requirements of S.C. Code Ann. Section 40-68-40(E) and present a business plan and pro forma financial statements reviewed by a certified public accountant. Thereafter, such applicant shall present, within 180 days after the end of its fiscal year, audited financial statements.

#### F. Annual Audited Financial Statements

- (1) All professional employer organizations or professional employer organization groups must submit annual audited financial statements to the department within 120 days of the licensee's fiscal year end. For purposes of this regulation, "submitted" means that the audited financial statement must be postmarked within 120 days of the end of the licensee's fiscal year.
- (2) All audited financial statements must be prepared in accordance with generally accepted accounting principles (GAAP), and generally accepted auditing standards (GAAS) must be used.

#### G. Quarterly Financial Reporting and the Maintenance of Sufficient Working Capital

In order to be in compliance with the net worth requirements of Section 40-68-40(E), licensed professional employer organizations and professional employer organization groups are required to file a quarterly financial attestation with the department. This quarterly attestation report shall be executed by the chief financial officer, the chief executive officer, and a controlling person of the professional employer organization. Copies of the current quarter's balance sheet and income statement shall be

submitted with the quarterly financial attestation report. Quarterly financial statements are due to be submitted to the department within 75 days after the end of each quarter. Quarterly financial reports that are submitted late without prior approval from the department will be assessed a late reporting fee of one hundred fifty dollars for every thirty days or portion thereof they are late. If they are late more than sixty days, the licensee may be subject to a disciplinary action as set forth in Section 40-68-160 (C). The following attestations will be made in the quarterly report:

- (1) Health insurance, life insurance, worker's compensation insurance and their respective premiums and any other employee benefits have been paid to the proper payees;
- (2) Working capital is sufficient to meet the licensee's ongoing obligations;
- (3) Federal, state, and local payroll taxes have been paid as required by regulations of each taxing authority.

#### H. Restricted License.

- (1) The department may issue a restricted license to a nonresident professional employer organization or professional employer organization group for limited operation within this State under the conditions set forth in Section 40-68-90.
- (2) The biennial licensing fee for a restricted license shall be five hundred dollars for a professional employer organization and one thousand dollars for a professional employer organization group.
- (3) The holder of a restricted license shall provide to the department quarterly reports on a form developed by the department with information and documentation necessary to show that the holder continues to qualify for a restricted license.
- (4) When any condition for an issuance of a restricted license ceases to exist, the licensee shall apply within thirty days for a license pursuant to Sections 40-68-30, 40-68-40, 40-68-50 and any other applicable provision of the professional Employer Organization Act and accompanying regulations or cease operations in the State.

#### I. Certification of Workers' Compensation Coverage.

Professional employer organization applicants or licensees must provide to the department a Certificate of Insurance for their workers' compensation coverage. This certificate must be issued by an insurance carrier licensed in South Carolina and must name the Department of Consumer Affairs as Certificate Holder and provide for thirty (30) days notice of cancellation.

#### J. Notices Required to be Posted.

- (1) The license issued by the department must be posted in a conspicuous place in the licensee's principal place of business in this State.
- (2) The licensee shall cause each client company to display, in a place that is in clear and unobstructed public view, a notice stating that the business operated at the location is in a co-employment relationship with the professional employer organization licensed and regulated by the department and that any questions or complaints regarding the professional employer organization should be directed to the department. The notice shall contain the Department's mailing address, web address and phone number. A copy of such notice shall be provided to the Department. A substantially similar notice shall be included in the contract between a licensee and a client company.
- (3) The licensee shall cause each client company to post in each of its places of business in a conspicuous place that is in clear and unobstructed view of the assigned employees a notice stating, substantially, the following:

"We are operating under and subject to the Workers' Compensation Act of South Carolina. In case of accidental injury or death to an employee, the injured employee, or someone acting on his or her behalf, shall notify immediately (insert the name of professional employer organization, including a contact address and telephone number). Failure to give immediate notice may be the cause of serious delay in the payment of compensation to you or your beneficiaries and may result in failure to receive any compensation benefits."

#### K. Inspections; Investigations; Complaints.

- (1) The department may conduct inspections or investigations as necessary to enforce the Professional Employer Organization Act, the accompanying regulations or an order of the administrator or the Administrative Law Court related to these provisions. In conducting such an inspection or investigation of a person, the department may enter the business premises of the person during reasonable business hours and may examine and copy records pertinent to the inspection or investigation.
- (2) The department shall keep a file about each written complaint filed with the department against a professional employer organization that the department has authority to resolve.

#### L. Reporting of Change of Status Required; Effect on Licensees.

The Department shall develop forms for the reporting of changes in status of licensed companies and controlling persons. These forms shall specify the information required to be filed for all changes in the status, and the deadlines for filing such changes with the department. The department may charge a filing fee for each change not to exceed fifty dollars.



Columbia, SC 29250-5757

# STATE OF SOUTH CAROLINA DEPARTMENT OF CONSUMER AFFAIRS

PROFESSIONAL EMPLOYER ORGANIZATIONS

<u>S.C. Code Ann.</u> § 40-68-10 <u>et seq.</u> <u>www.scconsumer.gov</u> (803) 734-4200 Street Address 3600 Forest Drive Columbia, SC 29204-4006

## CONTINUING PROFESSIONAL EDUCATION COMPLIANCE FORM

South Carolina Code Section 40-68-45 states as follows:

- (A) (1) Effective for license years beginning after September 30, 2005, key management personnel of all licensees must complete at least eight hours of continuing professional education annually.
  - (2) For purposes of this subsection: (a) if the licensee is a sole proprietorship or partnership, key personnel means any controlling person, as defined in this chapter, of that licensee. (b) if the licensee is a corporation, key personnel means any person who both: (i) possesses the power to direct or cause the direction of the management of a company seeking to offer professional employment services in this State; and (ii) is directly responsible for the day-to-day management of the company's operations in this State.
  - (3) The holder of a nonresident restricted license under Section 40-68-90 is not required to complete the continuing education required by this subsection.
  - (4) Up to eight hours of continuing professional education may be carried forward from one year to the next year; for the license year beginning September 30, 2005, up to eight hours of continuing professional education taken in the preceding twelve months may be carried forward.
- (B) (1) Continuing professional education must be reported to the department annually on a form approved by the department showing the date and title of the courses taken, the teacher or sponsor of the course, and the hours of continuing professional education claimed for the course. If the course is taught in a classroom setting, fifty minutes of classroom contact equals one hour of continuing professional education. Course sponsors shall maintain records of attendees for two years after the course.
  - (2) Documentation of attendance at the courses or correspondence courses must be maintained by the licensee and must consist of a certificate of completion issued by the teacher or sponsor of the course showing the number of hours of continuing professional education completed. This documentation is subject to inspection by the department for up to two years after the date of the course. Courses offered by the National Association of Professional Employer Organizations, the Carolina Chapter of Professional Employer Organizations, the department, or other approved courses related to employment, are considered qualified courses for continuing professional education. The department shall offer continuing professional education courses to assist licensees and controlling persons in obtaining the continuing professional education required by this chapter.
  - (3) The department shall appoint four licensees or controlling persons and one representative of the department to a panel for two-year terms to approve any courses questioned as to their qualifications as continuing professional education. The panel may conduct its meetings via conference call. The department shall develop a questionnaire to ascertain the interest and background of potential members of this panel.

(4) If a licensee fails to complete his continuing professional education in a timely manner, his license expires and the licensee shall pay a penalty not in excess of one hundred dollars in order to renew the license. If a controlling person, who is not an owner or officer, of a licensee fails to complete his continuing professional education in a timely manner, he may not continue as a controlling person. However, the licensee or controlling person may request an administrative hearing to appeal the expiration of his license, or controlling person status, respectively, for failure to complete continuing professional education requirements. A license may be renewed without penalty within thirty days after its expiration if the licensee completes his professional education requirement. If a licensee fails to complete his professional education requirement within thirty days after the expiration of his license, he shall, in addition to paying the penalty provided for in this subsection, complete his professional education requirements prior to filing a new initial application for a license.

\*\*\*\*\*\*

In addition to these sources, the Department has determined that it will recognize required continuing education hours from other professions such as law, accounting, and human resources, as long as the courses are reasonably related to employment. Credit can also be obtained from courses provided by private companies, on a for-fee basis or as part of an in-house education program. For all these methods, copies of the materials must be provided so that they can be reviewed and approved by our continuing education committee. As required by the law, proof of attendance at all courses is required.

	•	·				
Full Na Contro	ime of Iling Person:					
Name or PEO	of PEO Group:					
Busine	ss Address:					
City:				State:	 Zip:	
Teleph	one No.:			Fax No.		
E-Mail	Address:					
Applica	ant's present	position with PEO is:				
	Owner	Ownership %				
	Officer	Director	Manager			
	Other:					

Please provide all information requested below:

#### COURSE ATTENDANCE TRANSCRIPT

Since eight hours of continuing education may be carried forward from the preceding twelve month period, please complete the schedule below showing all courses attended between the dates of October 1, 2004 and September 30, 2006. Please remember that 50 minutes of classroom time is equivalent to one hour of continuing professional education. For all classes that are not provided by the Department, the National Association of Professional Employer Organizations (NAPEO) or the Carolina Chapter of Professional Employer Organizations, please attach a copy of all written course materials and a certificate of completion or other proof of course attendance.

Name of Course Sponsor	Course Date	Name of Course	Total Hours Attended

#### <u>AFFIDAVIT</u>

I swear or affirm and certify that I have provided all information required on this form, and to the best of my knowledge and belief, all information contained herein is true, correct and complete; and that there are no material omissions of fact. I further certify that I understand that giving false information constitutes cause for revocation of my license and subjects me to criminal prosecution for perjury. I acknowledge that I have a duty and agree to update and correct this information as it changes.

Signature	
Date	
Type or Print your name and Title	
SWORN TO AND SUBSCRIBED before me	
this, 20_	
	(SEAL)
Notary Public For	
My Commission Expires:	

#### The completed form should be submitted to:

South Carolina Department of Consumer Affairs Attn: PEO Licensing and Regulation P.O. Box 5757 Columbia, SC 29250-5757

Do not fax this form. An original, signed and notarized form is required.

The South Carolina Freedom of Information Act may require the Department of Consumer Affairs to release this form as a public record; however personal identifying information will be released only if required by law.



P.O. Box 5757

Columbia, SC 29250-5757

# STATE OF SOUTH CAROLINA DEPARTMENT OF CONSUMER AFFAIRS

PROFESSIONAL EMPLOYER ORGANIZATIONS

<u>S.C. Code Ann.</u> § 40-68-10 <u>et seq.</u> <u>www.scconsumer.gov</u> (803) 734-4200 Street Address 3600 Forest Drive Columbia, SC 29204-4006

# PROFESSIONAL EMPLOYER ORGANIZATION QUARTERLY REPORT FORM

(Complete all parts of this Form)

In order to be in compliance with the net worth requirements of South Carolina Code Section 40-68-40 (E), Regulation 28-1000(G) requires all licensed professional employer organizations and professional employer organization groups to file a quarterly financial attestation with the department. This quarterly attestation report must be executed by the chief financial officer, the chief executive officer, and a controlling person of the professional employer organization. Copies of the current quarter's balance sheet and income statement also must be submitted with the quarterly financial attestation report. Quarterly financial statements are due to be submitted to the department within 75 days after the end of each quarter. Quarterly financial reports that are submitted late without prior approval from the department will be assessed a late reporting fee of one hundred fifty dollars for every thirty days or portion thereof they are late. If they are late more than sixty days, the licensee may be subject to a disciplinary action as set forth in Section 40-68-160 (C). The following attestations must be made in the quarterly report: (1) Health insurance, life insurance, worker's compensation insurance and their respective premiums and any other employee benefits have been paid to the proper payees; (2) Working capital is sufficient to meet the licensee's ongoing obligations; and (3) Federal, state, and local payroll taxes have been paid as required by regulations of each taxing authority.

To complete the Form, the chief executive officer must read, sign and date the *CEO Statement*. The chief financial officer must attach copies of the current quarter's balance sheet and income statement, and sign and date the *CFO Statement*. The controlling person must sign and date the *Controlling Person Statement*. In addition, a copy of a workers' compensation certificate clearly indicating that the licensed PEO or PEO Group has a workers' compensation insurance policy in effect for the current quarter must be attached. A new copy of the certificate is required for each quarter that a report is filed. The certificate must show the South Carolina Department of Consumer Affairs as a certificate holder.

**RESTRICTED LICENSE HOLDERS ONLY:** For companies with a restricted license issued pursuant to South Carolina Code Section 40-68-90, a Controlling Person must complete the *Restricted License Affidavit of Employee Count*.

Name of PEO or PEO Group:		
SC License #:	Unemployment Compensation Account#:	
Federal ID #:	State ID #(withholding):	
Business Address:		
City:	State:	Zip:
Telephone:	Fax:	
Web site:		

Report for the Quarter Ending:			
March 31	June 30		
September 30	December 31		
Year:			
Name of Chief Executive Officer:			
Business Address:			
City:	State:	Zip:	
Telephone No.:	Fax No.:		
E-Mail Address:			
Name of Chief Financial Officer:			
Business Address:			
City:	State:	Zip:	
Telephone No.:	Fax No.:		
E-Mail Address:			
Name of Controlling Person:			
Business Address:			
City:	State:	Zip:	
Telephone No.:	Fax No.:		
E-Mail Address:			

#### The completed Quarterly Report Form should be submitted to:

South Carolina Department of Consumer Affairs Attn: PEO Licensing and Regulation P.O. Box 5757 Columbia, SC 29250-5757

Do not fax this form. An original, signed and notarized form is required.

#### **CEO STATEMENT**

As the Chief Executive Officer of the licensee filing this Quarterly Report Form, I certify that all premiums for health insurance, life insurance, workers' compensation insurance, and any other benefits accruing to our leased employees or their dependents have been and or currently being paid in a timely manner to the proper payees as required by contract, law, or other obligatory documents.

I certify that I understand that South Carolina law requires a PEO or PEO Group to maintain working capital sufficient to meet the licensee's ongoing obligations and a net worth of \$50,000 (or positive net worth for PEOs operating on or before January 1, 1991). I further certify that this licensee is in compliance with those requirements.

I certify that I understand that this periodic certification is incomplete unless all required information is attached to this form.

I swear or affirm and certify that I have completed and/or reviewed all information submitted on and with this form, and to the best of my knowledge and belief, all information contained herein is true, correct and complete; and that there are no material omissions of fact. I further certify that I understand that giving false information constitutes cause for disciplinary action and subjects me to criminal prosecution for perjury. I acknowledge that I have a duty and agree to update and correct this information as it changes.

Signature	<del></del>
	<u></u>
Date	
Type or Print Your Name and Title	<del></del>
36	
SWORN TO AND SUBSCRIBED before me	
this day of, 2	0
this day or, z	O
	(SEAL)
Notary Public For	
My Commission Expires:	

#### **CFO STATEMENT**

As the Chief Financial Officer of the licensee filing this Quarterly Report Form, I certify that all Federal, State, and local payroll taxes (including unemployment compensation) have been paid as required by the laws and/or regulations of each applicable taxing authority. I further certify that all premiums for health insurance, life insurance, workers' compensation insurance, and any other benefits accruing to our leased employees or their dependents have been and or currently being paid in a timely manner to the proper payees as required by contract, law, or other obligatory documents.

I certify that I understand that South Carolina law requires a PEO or PEO Group to maintain working capital sufficient to meet the licensee's ongoing obligations and a net worth of \$50,000 (or positive net worth for PEOs operating on or before January 1, 1991). I further certify that this licensee is in compliance with those requirements.

I certify that I understand that this periodic certification is incomplete unless all required information is attached to this form. I have attached copies of the current quarter's balance sheet and income statement.

I swear or affirm and certify that I have completed and/or reviewed all information submitted on and with this form, and to the best of my knowledge and belief, all information contained herein is true, correct and complete; and that there are no material omissions of fact. I further certify that I understand that giving false information constitutes cause for disciplinary action and subjects me to criminal prosecution for perjury. I acknowledge that I have a duty and agree to update and correct this information as it changes.

Signature	
Data	
Date	
Type or Print Your Name and Title	
SWORN TO AND SUBSCRIBED before me	
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	(SEAL)
Notary Public For	
Notary Fabric For	<del></del> -
My Commission Expires:	

#### **CONTROLLING PERSON STATEMENT**

I swear or affirm and certify that I have completed and/or reviewed all information submitted on and with this form, and to the best of my knowledge and belief, all information contained herein is true, correct and complete; and that there are no material omissions of fact. I further certify that I understand that giving false information constitutes cause for disciplinary action and subjects me to criminal prosecution for perjury. I acknowledge that I have a duty and agree to update and correct this information as it changes.

	_
Signature	
Date	-
Date	
Type or Print Your Name and Title	-
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SWORN TO AND SUBSCRIBED before me	
this, day of, 20_	
	(SEAL)
,	(SLAL)
Notary Public For	
M. Commission Fundame	
My Commission Expires:	

## RESTRICTED LICENSE AFFIDAVIT OF EMPLOYEE COUNT

I swear or affirm that at no time during the quarter that is the subject of this report did the Licensee employ more than forty (40) leased employees in the State of South Carolina. I further certify that I understand that giving false information constitutes cause for disciplinary action and subjects me to criminal prosecution for perjury. I acknowledge that I have a duty and agree to update and correct this information as it changes.

Signature	
Date	•
Date	
T. D'IV N. IT'II	
Type or Print Your Name and Title	
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SWORN TO AND SUBSCRIBED before me	
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	<b></b>
,	(SEAL)
Notary Public For	
My Commission Expires:	

#### **South Carolina General Assembly**

116th Session, 2005-2006

#### S. 1272

#### **STATUS INFORMATION**

General Bill

Sponsors: Senator Sheheen

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Introduced in the Senate on March 22, 2006

Currently residing in the Senate Committee on Labor, Commerce and Industry

Summary: Not yet available

#### HISTORY OF LEGISLATIVE ACTIONS

_	Date	Body	Action Description with journal page number
	3/22/2006	Senate	Introduced and read first time SJ-13
	3/22/2006	Senate	Referred to Committee on Labor, Commerce and Industry SJ-13

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#### **VERSIONS OF THIS BILL**

3/22/2006

#### A BILL

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TO AMEND SECTION 40-68-90, CODE OF LAWS OF SOUTH 11 CAROLINA, 1976, RELATING TO THE ISSUANCE OF A 13 RESTRICTED LICENSE FOR A PROFESSIONAL EMPLOYER 14 ORGANIZATION DOMICILED IN ANOTHER STATE, SO AS 15 TO **ELIMINATE** THE REQUIREMENT THAT 16 APPLICANT BE LICENSED AND IN GOOD STANDING IN 17 ITS STATE OF RESIDENCE, AND TO REQUIRE INSTEAD 18 THAT THE APPLICANT BE LICENSED AND REGISTERED 19 IN GOOD STANDING IN ANOTHER STATE 20 PROPERLY REGISTERED AS A FOREIGN ENTITY WITH THE SOUTH CAROLINA SECRETARY OF STATE.

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23 Be it enacted by the General Assembly of the State of South 24 Carolina:

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26 SECTION 1. Section 40-68-90(A) of the 1976 Code is amended 27 to read:

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- "(A) The department may issue a restricted license to a nonresidential professional employer organization or professional employer organization group for limited operation within this State under the following conditions if the:
- 33 (1) applicant's state of residence provides for licensing of
  34 professional employer organizations, the applicant is licensed and
  35 in good standing in its state of residence, and the applicant's state
  36 of residence grants a similar privilege for restricted licensing to
  37 professional employer organizations or professional employer
  38 organization groups that are residents in South Carolina applicant
  39 is domiciled outside this State, is licensed or registered as a
  40 professional employer organization in good standing in another
  41 state, and is properly registered as a foreign entity with the South
  42 Carolina Secretary of State;

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(2) applicant does not maintain an office, sales force, or 2 representatives in this State, and it does not solicit clients that are 3 residents in this State; and (3) applicant does not have more than forty leased 5 employees working in this State."

SECTION 2. This act takes effect upon approval by the Governor.

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### **NOTES**

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